

**RFP 101 Afternoon Session
November 5, 2018
Questions and Answersⁱ**

Questions	Answers
<p>No. 1 You talked about the different agencies and the different service providers, how will you coordinate all of those and after a competitive bid process make sure that everyone is focused on the end user to provide the best possible service?</p>	<p>We have made tremendous progress with the cooperation of other stakeholders such as DETR, DHHS and the Department of Education. Those stakeholders have signed the Memorandum of Understanding (MOU). There is a State Plan that calls for us to work together and that will be the expectation of whoever is awarded as well.</p>
<p>No. 2 Sometimes you can apply for an award for a \$1,000,000 grant and you'll get all the money right up front. If you apply for and are successful to run a \$1,000,000 program these funds aren't like that, right?</p>	<p>We actually do cost reimbursement awards which means as you incur allowable expenses under the award we reimburse you for them.</p>
<p>No. 3 I don't currently have a non-profit but I have a vision for what I want to do. I am wondering if there is someone who will take me by the hand and get me from where I am to where I need to be in order to qualify for one of these grants?</p>	<p>There is a lot of experience and history in the room and sometimes groups can get together as a consortium. We cannot help you be competitive, that would be unfair to other bidders. We can connect you to information that helps you get prepared and connect with the other stakeholders in the community that perhaps are looking for the specific vision and strengths that you bring to the table.</p>
<p>No. 4 When you're looking at employment metrics after programs, is there anything specific about employment in Nevada? Can people go across the borders?</p>	<p>The answer is yes, we will look at placement across states, it's done at a federal reporting level but we do consider employment in other states to be a successful placement.</p>
<p>No. 5 Can someone talk a little more about the four-year cycle? I didn't understand why now is important as opposed to next year.</p>	<p>We are authorized by the state to renew contract awards for up to four years total. We start out with one-year contracts, that's how we run. If at the end of the year, everything is going well, we mutually decide that we want to continue the relationship. We can go up to four years without having to compete.</p>

<p>No. 6 Are the proposers expected to write four year grants or one year grants?</p>	<p>We ask for a proposal for the intial funding period which normally is a year, but the RFP will spell that out.</p>
<p>No. 7 Can you elaborate on the Local Workforce Development Board’s new vision for the upcoming funding cycle?</p>	<p>Nevada is in “virtual full employment” which means mostly everyone who is ready and willing to work is working. We now need to tap into alternate labor market pools such as people with disabilities, veterans, the re-entry population, youth 18-24 and the underemployed. For the past three or four years we’ve been placing individuals in entry level positions that pay \$8-\$10 an hour and we know that families cannot be sustained on those wages. The strategy is to focus on the underemployed, upskill them, and move them up the career ladder. We will be investing in pre-apprenticeship activities to have a talent pipeline that feeds into the apprenticeships. Those are some of the highlights of the strategic direction that our Board has given us for this investment cycle. We plan to do all of that in the context of this system working in concert with the other funding streams so that our funding stream is even more effective.</p>
<p>No. 8 Is matched funding going to be optional or required? If it is required is it going to be a one-to-one match?</p>	<p>That is spelled out specifically in the RFP and will be answered at the Mandatory Bidders’ Conference on Thursday of next week.</p>
<p>No. 9 What is the cutoff date to apply for this process?</p>	<p>On Thursday that information will be given out at the Mandatory Bidders’ Conference.</p>
<p>No. 10 Can a for-profit business participate in this program?</p>	<p>Yes</p>
<p>No. 11 How much can I ask for?</p>	<p>That will discussed on Thursday at the Mandatory Bidders’ Conference.</p>
<p>No. 12 Will the use of subcontractors be allowable?</p>	<p>Yes. They have certain procurement rules that you’ll be trained on if you’re awarded the funds.</p>
<p>No. 13 Can federal funds serve as a match?</p>	<p>No</p>

<p>No. 14 The vision I mentioned earlier would include some services listed in this RFP but it also would include some services that are probably not going to be covered under this RFP, how do I go about finding out about other organizations with RFPs that I might be able to apply for?</p>	<p>You'll be able to learn a lot about what's going on by talking to some of existing youth providers, their contact information is on our website.</p>
<p>No. 15 Are you going to be able to let us know the actual day of the Mandatory Bidders' Conference?</p>	<p>The Mandatory Bidders' Conference will take place here at Workforce Connections on Thursday, November 15, 2018 at 10:00 am.</p>
<p>No. 16 If awarded a contract, are we going to be mandated to co-locate with previously mentioned system partners?</p>	<p>Yes</p>
<p>No. 17 Is the current One-Stop delivery system supported by a memorandum of understanding?</p>	<p>Yes</p>

¹ These are abbreviated answers to the above questions. For the full answers, please visit Workforce Connections website:
https://nvworkforceconnections.org/?page_id=14997