

**RFP 101 Morning Session  
November 5, 2018  
Questions and Answers<sup>i</sup>**

<b>Questions</b>	<b>Answers</b>
<p><b>No. 1</b> Can you talk a little bit more about the difference in the DETR funding and how it comes to you?</p> <p>(Continued) If we are already a DETR approved trainer, can we apply to you as well?</p>	<p>DETR currently administers 7 of the 17 WIOA funding streams. Title I is separate from the other 7 funding streams.</p> <p>The short answer is no, it doesn't preclude you from being a sub-recipient of ours if you are a sub-recipient of another administrator.</p>
<p><b>No. 2</b> Can I get a copy of the deck that was just provided?</p>	<p>Yes, it will be provided later today. It will also be available online in our website.</p>
<p><b>No. 3</b> Can you be a for-profit company to apply for the funds?</p>	<p>The legislation does not exclude a for-profit company from applying.</p>
<p><b>No. 4</b> Do you have a hard copy of this presentation available?</p>	<p>Yes, the presentation will be available online later today.</p>
<p><b>No. 5</b> Is there a detailed process for becoming partners or will that be more detailed in the RFP, is there a preferred process even locally?</p> <p>(Continued) To clarify, I actually meant if you wanted to partner with other non-profits?</p>	<p>You have joined part of that process. The next step is the mandatory bidder's conference.</p> <p>That's another great reason why you're here today, you get to know who's interested in this process.</p>
<p><b>No. 6:</b> Will you be going into more detail today about performance measures for Adult &amp; Dislocated and Out-of-School Youth Programs?</p>	<p>Yes, we'll be going into more detail during the mandatory bidder's conference and the RFP document contains a lot more information. In-depth questions will be answered at the mandatory bidder's conference.</p>
<p><b>No. 7:</b> How many different organizations are you awarding these funds? What types of organizations? Are you doing one non-profit, one for-profit? What does that look like?</p>	<p>Our two bodies of governance, which are our Board and our Local Elected Officials have never given direction in that sense, saying we must choose one or the other.</p>

<p><b>No. 8:</b> If I apply for a million dollars, why would I not get the full amount?</p> <p>(Continued) Recapture doesn't necessary mean that you gave me the million and you have to come recapture it, right?</p> <p>(Continued) When you say reimburse, do I pay my staff for the last 30 days and then I send you an invoice for that?</p>	<p>We have cost-reimbursement awards. These differ from grants you might have received before where you get a defined amount of money sometimes upfront.</p> <p>It's not a grant, the Federal government will not give us the million and trust that you will spend it properly.</p> <p>Yes, you do.</p>
<p><b>No. 9:</b> Do you also monitor the level of spending? So if you have a grant for a year and you got \$100,000, presumably you spend \$25,000 every quarter. Do you monitor that spending and the investment in the community immediately and not in the last quarter?</p>	<p>Yes, we have decades of experience working with these funds and we want the funds to be spent so we can maximize that impact in our community so we'll work with you.</p>
<p><b>No. 10:</b> For this cycle funding, are you going to have the funding for the RFP individually, or how are you going to release the dollars per the contracts?</p>	<p>It is different this time. Next Thursday you will see more details. When you look at the legislation and across the country, they want centers to have subject matter experts to serve all populations.</p>
<p><b>No. 11:</b> Does being a current provider of services establish preference for future funding?</p>	<p>No, because it's a fair competitive process for all entities.</p>
<p><b>No. 12:</b> This is a very innovative program. Where is the precedent, in other words, has this been used some place else? Can anyone speak to what has happened with the particular program?</p>	<p>Title I services are part of WIOA, the 18 million are part of the 120 million pie that we have here in Southern Nevada. The whole one-stop delivery system has been in existence in one shape or another for almost 30 plus years.</p> <p>What is unique and new, two years ago, we started convening the 17 partners.</p>
<p><b>No. 13:</b> For keep performance indicators (performance metrics), there's a 12 month follow-up, is that something that sub-recipients should include in their budgeting or is that something that the organization/government does?</p>	<p>The federal government expects meeting the minimum metrics required, but when our Board and our LEOs evaluate proposals, people who exceed those metrics are going to be looked upon. Improving on the KPI, and perhaps even adding some additional ones that raise the return on investment is a good thing.</p>
<p><b>No. 14:</b> Are WIOA Title funds restricted?</p>	<p>They are restrictive, but there is room for innovation. The State can draw closer parameters and so can we, but our intent is not to do that. You are encouraged to go online and look into our policies.</p>

<p><b>No. 15:</b> Is there a maximum dollar amount limit per request? Also, can you apply for more than one program, and if so, do we submit one application per program or one application? Also, what is the maximum percentage of the total program cost that we can request?</p>	<p>There'll be a lot more of that answered in the mandatory bidder's conference.</p>
<p><b>No. 16:</b> Do you have any regulations or thoughts around cost per client? What existed in the past?</p>	<p>In the past we've had traditionally very low cost per client. As the economy has improved, we are serving a different client pool now with more extensive barriers so we are looking to increase the cost per.</p>
<p><b>No. 17:</b> My question has to do with the Eligible Training Provider List, when it comes to outline areas of Clark County, Lincoln, and Nye, are there training opportunities for youth or adults out there?</p>	<p>We have made huge strides, we are working with the president of CSN, Federico Zaragoza, and we are working to improve that.</p>
<p><b>No. 18:</b> What are the hours of the bidder's conference?  (Continued) With regards to beginning and ending of this process, is there a rough sketch of other key dates? Deadline? Review? Announcements?</p>	<p>Mandatory Bidder's Conference is November 15, 2018 at 10 a.m.  This timeline will be in the RFP.</p>
<p><b>No. 19:</b> In regards with partnership and collaborations, are there any programs available for educational training for youth who are involved in the Juvenile Justice System?</p>	<p>Yes, there are. The legislation, the work calls upon to serve those with barriers in obtaining education and entering employment. These programs can be designed to target those specific populations.</p>
<p><b>No. 20:</b> Based on the previously announced funding amount, how many projects are you planning to fund?  (Continued) Are Out-of-State entities eligible to apply for these funds?</p>	<p>We don't know, that has to be seen. All have to be evaluated. What we do know is that we have 18 million dollars and we know very clearly the need of our community. The desire of our Board and our LEO's is to make sure that these funds are not deployed in isolation just a Title I funds. They're to be deployed in a context of One-Stop Delivery System.  The law does not restrict who can apply for federal funds.</p>
<p><b>No. 21:</b> To clarify, what is the % of our program cost that can we request?</p>	<p>Thursday when the RFP is released you'll have more clarity and information about that.</p>

<p><b>No. 22:</b> Is there a One-Stop operator in place?</p>	<p>Yes, we procured the operator. They're in the second year of a potential four year contract.</p>
<p><b>No. 23:</b> How long is the application process from beginning to approval?</p>	<p>5 month process, worst case scenario it would be 6-7 months if something doesn't go perfect.</p>
<p><b>No. 24:</b> Can you talk about the administrative cost, what's reimbursable? Is there a percentage?</p>	<p>It is outlined in the RFP in more detail. We highly encourage you to look at that and bring more questions to the mandatory bidder's conference. On our website, review the list of allowable cost.</p>
<p><b>No. 25:</b> Is the One-Stop Operator coordinating also the JobConnect offices?</p>	<p>The 3 JobConnect offices along with the TANF office on Belrose were designated by our Board and our LEO's as affiliated One-Stop Centers last year. While they're part of the network, they're not currently operated by our operator. They are operated by DETR and DHHS.</p>
<p><b>No. 26:</b> Will becoming a recipient of funds mean becoming a partner of the One-Stop Delivery System?</p>	<p>Yes, anybody who is funded with these funds in general is a funded partner. You become, not just a partner of Workforce Connections, but also become a partner of all those people in the system. In this case, you also become a partner of the One-Stop Operator as they help you with the coordination with those partners.</p>

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<sup>i</sup> These are abbreviated answers to the above questions. For the full answers, please visit Workforce Connections website:  
[https://nvworkforceconnections.org/?page\\_id=14997](https://nvworkforceconnections.org/?page_id=14997)