

WORKFORCE CONNECTIONS

BOARD AGENDA

Tuesday, June 28, 2016

10:00 a.m.

**Rosalie Boulware Conference Room
6330 W. Charleston Blvd., Suite 150
Las Vegas, Nevada 89146**

Voice Stream Link: <http://www.nvworkforceconnections.org/mis/listen.php>

This agenda has been properly noticed and posted in the following locations:

City of Las Vegas, 495 S. Main St., Las Vegas, NV
City of North Las Vegas, 2250 N. Las Vegas Blvd., North Las Vegas, NV
Clark County Clerk's Office, 500 S. Grand Central Pkwy., Las Vegas, NV
Esmeralda County Courthouse, 233 Crook Street, Goldfield, NV
Henderson City Hall, 240 Water St., Henderson, NV
Boulder City (City Hall) 401 California Ave., Boulder City, NV
Workforce Connections, 6330 W. Charleston Blvd., Ste. 150, Las Vegas, NV
Nevada JobConnect, 3405 S. Maryland Pkwy., Las Vegas, NV
Lincoln County Courthouse, 181 Main St., Pioche, NV
Nye County School District, 484 S. West St., Pahrump, NV
Pahrump Chamber of Commerce, 1302 S. Highway 160, Pahrump, NV

This Agenda is also available at www.nvworkforceconnections.org

COMMENTARY BY THE GENERAL PUBLIC

The Board complies with Nevada's Open Meeting Law, by taking Public Comment at the beginning of the meeting prior to the Board approving the Agenda and before any other action is taken, and again before the adjournment of the meeting.

As required by Nevada's Open Meeting Law, the Board may only consider items posted on the agenda. Should you wish to speak on any agenda item or comment on any other matter during the Public Comment Session of the agenda; we respectfully request that you observe the following:

1. Please state your name and home address for the record
2. In fairness to others, groups or organizations are requested to designate one spokesperson
3. In the interest of time, please limit your comments to three (3) minutes. You are encouraged to give brief, non-repetitive statements to insure that all relevant information is presented.

It is the intent of the Board to give all citizens an opportunity to be heard. Welcome to our meeting.

Copies of non-confidential supporting materials provided to the Board are available upon request. Request for such supporting materials should be made to Suzanne Benson at (702) 636-2300 or sbenson@snvwc.org. Such supporting materials are available at the front desk of Workforce Connections, 6330 W. Charleston Blvd., Ste. 150, Las Vegas, NV, 89146, and are available online at www.nvworkforceconnections.org.

Auxiliary aids and services are available upon request to individuals with disabilities by notifying Dianne Tracy in writing at 6330 W. Charleston Blvd., Ste. 150, Las Vegas, NV 89146; or by calling (702) 638-8750; or by fax at (702) 638-8774. The TTY/TDD access number is (800) 326-6868 / Nevada Relay 711. A sign language interpreter may also be made available with twenty-four (24) hours advance notice. An Equal Opportunity Employer/Program.

NOTE: MATTERS IN THIS AGENDA MAY BE TAKEN OUT OF ORDER.

Board Members: Bart Patterson, Brad Deeds, Charles C. Perry, John “Jack” Martin (Vice Chair), Janice John, Jerrie E. Merritt, Kenneth C. Evans, Leo Bletnitsky, Liberty Leavitt, Lou DeSalvio, Louis Loupias, Mark Keller, Marvin L. Gebers, Michael Gordon, Paul Brandt, Peter Guzman, Rebecca Henry, Renee L. Olson, Rob Mallery, Tobias Hoppe, Tommy Rowe, Valerie Murzl (Chair).

All items listed on this Agenda are for action by the Board unless otherwise noted. Action may consist of any of the following: approve, deny, condition, hold or table. Public Hearings may be declared open by the Chairperson, as required for any of the items on this Agenda designated for discussion or possible action or to provide direction and recommendations to Workforce Connections.

AGENDA

- 1. **CALL TO ORDER**, confirmation of posting, roll call and Pledge of Allegiance ~ *Valerie Murzl, Chair*
- 2. **FIRST PUBLIC COMMENT SESSION:** Members of the public may now comment on any matter posted on this Agenda, which is before this Board for consideration and action today. Please clearly state and spell your name and state your address for the record. Each public comment will be limited to three (3) minutes 6
- 3. **DISCUSSION AND POSSIBLE ACTION:** Approve the agenda with inclusions of any emergency items and deletion of any items 7
- 4. **DISCUSSION AND POSSIBLE ACTION:** Approve minutes of June 21, 2016..... 8

STRATEGIC INITIATIVES UPDATE ~ Jaime Cruz, Chief Strategy Officer

- 5. **INFORMATION:** Strategic Initiatives Report..... 18
 - a. Status Update on WIOA Compliance Assurance Initiatives
 - b. Status Update on Workforce Development System Continual Improvement Initiatives

PROGRAMS COMMITTEE UPDATE ~ Bart Patterson, Chair

- 6. **DISCUSSION AND POSSIBLE ACTION:** Accept Programs Committee’s recommendation to execute a contract extension with Foundation for an Independent Tomorrow to deliver WIOA Career and Training services to re-entry adults in an amount not to exceed \$600,000. The contract period shall be July 1, 2016 through June 30, 2017. 21

Based on the Southern Nevada Local Elected Officials Consortium’s (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee’s recommendation to execute a contract extension with Foundation for an Independent Tomorrow in an amount not to exceed \$600,000 as indicated above with the following impact:

- WIOA employment and training services shall be delivered for re-entry adults as scheduled; or
- b. Confirm Programs Committee’s recommendation to execute a contract extension with Foundation for an Independent Tomorrow in an amount not to exceed \$600,000 per conditions as indicated by the Board, with the following impact:
- Based on conditions outlined by the Board, program adjustments may be needed to ensure re-entry adults receive timely, comprehensive WIOA employment and training services.

7. DISCUSSION AND POSSIBLE ACTION: Accept Programs Committee’s recommendation to award an additional \$200,000 to Olive Crest to continue delivering WIOA Youth services to foster care youth through February 28, 2017. 27

Based on the Southern Nevada Local Elected Officials Consortium’s (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee’s recommendation to award an additional \$200,000 to Olive Crest as indicated above with the following impact:
- Continuation of WIOA Youth employment and training services shall be delivered to foster care youth as scheduled; or
- b. Confirm Programs Committee’s recommendation to award an additional \$200,000 to Olive Crest per conditions as indicated by the Board, with the following impact:
- Based on conditions outlined by the Board, program adjustments may be needed to ensure foster care youth receive timely, comprehensive WIOA employment and training services.

8. DISCUSSION AND POSSIBLE ACTION: Accept Programs Committee’s recommendation to execute a no-cost contract extension with St. Jude’s Ranch for Children to ensure the continuation of WIOA Youth services in Boulder City and Laughlin, Nevada. The current contract period shall be July 1, 2014 through September 30, 2016. 29

Based on the Southern Nevada Local Elected Officials Consortium (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee’s recommendation to execute a no-cost contract extension with St. Jude’s Ranch for Children as indicated above with the following impact:
- Continuation of WIOA Youth employment and training services shall be delivered to youth as scheduled; or

- b. Confirm Programs Committee’s recommendation to execute a no-cost contract extension with St. Jude’s Ranch for Children per conditions as indicated by the Board, with the following impact:

- Based on conditions outlined by the Board, program adjustments may be needed to ensure youth receive timely, comprehensive WIOA employment and training services.

9. DISCUSSION AND POSSIBLE ACTION: Accept Programs Committee’s recommendation to negotiate and enter into a sole-source contract to provide services in Boulder City and/or Laughlin, Nevada with an agency/organization to be determined. This agency/organization will deliver WIOA Adult and Dislocated Worker services in an amount not to exceed \$180,000 and WIOA Youth services in an amount not to exceed \$180,000. The total award amount shall not exceed \$360,000 for the first 12 months. The contract period shall be July 1, 2016 through June 30, 2018..... 31

Based on the Southern Nevada Local Elected Officials Consortium (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee’s recommendation to negotiate and enter into a sole-source contract to provide services in Boulder City and/or Laughlin, Nevada with an agency/organization to be determined in an amount not to exceed \$360,000 as indicated above with the following impact:

- WIOA employment and training services shall be delivered to youth, adult and dislocated workers as scheduled; or

- b. Confirm Programs Committee’s recommendation to negotiate and enter into a sole-source contract to provide services in Boulder City and/or Laughlin, Nevada with an agency/organization to be determined in an amount not to exceed \$360,000 per conditions as indicated by the Board, with the following impact:

- Based on conditions outlined by the Board, program adjustments may be needed to ensure youth, adult and dislocated workers receive timely, comprehensive WIOA employment and training services.

BUSINESS ENGAGEMENT UPDATE ~ Kenadie Cobbin Richardson, Director, Business Engagement & Communications

10. INFORMATION: Business Engagement and Communications Reports 40

- a. In-Demand Jobs Report - May 2016
- b. Pre-Screening & Referral Stats Report – May 2016
- c. Metro Police Town Hall Flyer
- d. Metro Police/Corrections Recruitment Flyer
- e. NXGEN Youth Paid Internship Fair Flyer

EXECUTIVE DIRECTOR'S UPDATE ~ Ardell Galbreth, Executive Director

- 11. DISCUSSION AND POSSIBLE ACTION:** Accept and approve Executive Director's Report..... 46
 - a. Workforce Development Area – General Update
 - b. Rural Counties Employment and Training Services
 - c. Staff Development and Service Providers/Workforce Development Partners Training
 - d. Highlighted Workforce Initiatives

- 12. INFORMATION:** Board Member Comments 48

- 13. SECOND PUBLIC COMMENT SESSION:** Members of the public may now comment on any matter or topic, which is relevant to or within the authority or jurisdiction of the Board. You may comment now even if you commented earlier, however, please do not simply repeat the same comment you previously made. Please clearly state and spell your name and state your address for the record. Each comment will be limited to three (3) minutes 49

- 14. Adjournment**

Agenda item 2.

FIRST PUBLIC COMMENT:

Members of the public may now comment on any matter posted on this Agenda, which is before this Board for consideration and action today. Please clearly state and spell your name and state your address for the record. Each public comment will be limited to three (3) minutes

Agenda item 3. DISCUSSION AND POSSIBLE ACTION:

Approve the agenda with inclusions of any emergency items and deletion of any items

Agenda item 4. DISCUSSION AND POSSIBLE ACTION:

Approve minutes of June 21, 2016

WORKFORCE CONNECTIONS**BOARD MEETING
MINUTES**

June 21, 2016

10:00 a.m.

**Rosalie Boulware Conference Room
6330 W. Charleston Blvd., Suite 150
Las Vegas, NV 89146**

Members Present

Bart Patterson	Brad Deeds (phone)	Charles Perry
Jack Martin (phone)	Janice John (phone)	Ken Evans (phone)
Louis Loupias	Marvin Gebers (phone)	Michael Gordon (phone)
Paul Brandt (phone)	Peter Guzman (phone)	Renee Olson (phone)
Rob Mallery	Tobias Hoppe (phone)	Tommy Rowe
Valerie Murzl		

Members Absent

Jerrie Merritt	Leo Bletrnitsky	Liberty Leavitt
Lou DeSalvio	Mark Keller	Rebecca Henry

Staff Present

Ardell Galbreth	Suzanne Benson	Ricardo Villalobos
Jaime Cruz	Brett Miller	Kenadie Cobbin Richardson
Jeramey Pickett	Carol Polke	Shawonda Nance

Others Present

Stephanie Garabedian, Parker Nelson Associates	Michael Oh, Henderson Legal
Armand Dodsworth III	Terri Conway, Goodwill of Southern Nevada
Gina Garcia, Goodwill of Southern Nevada	Steve Chartrand, Goodwill of Southern Nevada
Coralie Peterson, DETR	Esmeralda Rojas, DETR
Bonita Fahy, SNRHA	Arcadio Bolanos, AHD
Bianca Gutierrez, Goodwill of Southern Nevada	Sean Vanater, Goodwill of Southern Nevada
Devonte Yarbrough, Goodwill of Southern Nevada	Jared Awerbach, Goodwill of Southern Nevada
Tenesha McCulloch, Goodwill of Southern Nevada	April Guinsler, Easter Seals Nevada
Trnee Stephenson, Easter Seals Nevada	Dantes Franklin, Easter Seals Nevada
Howard Ostfeld, Easter Seals Nevada	Denise Gee, HELP of Southern Nevada
T. Williams, Easter Seals Nevada	Ron Hilke, DETR
Lyn Espinosa, Easter Seals Nevada	

(It should be noted that not all attendees may be listed above)

1. Call to order, confirmation of posting, roll call, and pledge of allegiance

The meeting was called to order by Chair Valerie Murzl at 10:12 a.m. Staff confirmed the meeting had been properly noticed and posted in accordance with the Nevada Open Meeting Law; roll call was taken and a quorum was present.

2. FIRST PUBLIC COMMENT SESSION

Arcadio Bolanos, Academy of Human Development (AHD) expressed gratitude to the Board for trusting AHD with the opportunity to serve as the One-Stop Affiliate Site – East provider and provided some history regarding AHD's programs/contracts.

Howard Ostfeld commented in support of Easter Seals Nevada and requested the Board to consider funding Easter Seals and Southern Nevada Regional Housing Authority. Mr. Ostfeld is a participant of Easter Seals Nevada.

Bonita Fahy, resident program coordinator, Southern Nevada Regional Housing Authority (SNRHA)/Youth One-Stop Affiliate Site – East asked the Board to look at SNRHA's partnership with Easter Seals, Nevada Hospital Association, and Olive Crest and consider the return on investment if this partnership is allowed to combine its resources, best practices to benefit the community. SNRHA has been serving adults under WIA since 2010 and has over 75 years of workforce development experience serving the Las Vegas community. SNRHA has the facilities and the space and is donating over half its building to becoming a one-stop. Ms. Fahy inquired if WC researched the proposal site location and stated that it does not make sense for Goodwill who is located up the street from HELP of Southern Nevada to be a one-stop site. She inquired regarding Goodwill's capacity to hold workshops and hiring events. Ms. Fahy restated that SNRHA has the capacity and space to be a complete one-stop to serve everyone that walks through its doors.

April Guinsler, director of employment solutions, Easter Seals Nevada commented that Easter Seals' program offers Assistive Technology (AT), including assistive, adaptive and rehabilitative services, products and solutions for individuals with disabilities to fulfill their core roles and become gainfully employed. As a group, collectively Easter Seals' AT program has over 30 years experience. Ms. Guinsler demonstrated the Read-It wand, a tool for individuals with learning disabilities. An Easter Seals' client used this tool to assist with her reading comprehension while attending school to be an HVAC technician; she successfully graduated with straight As and yesterday, received a job offer. Ms. Guinsler stated that no other vendor in Las Vegas has the technology that delivers AT services like Easter Seals. She further stated that over a third of Easter Seals' candidates are qualified dislocated workers who are on public assistance, unemployment and are looking to get off these services and over 25% of Easter Seals' candidates are veterans and/or spouses of veterans. Ms. Guinsler asked the Board to engage in conversation and rethink the recommendation for Goodwill as the One-Stop Affiliate Site – East provider and award the grant to SNRHA partnership with Easter Seals, Olive Crest, Urban League and FIT, with whom Easter Seals has an MOU.

Lyn Espinosa spoke in favor of Easter Seals and shared about her personal disability and the employment challenges she faces. She asked the Board to consider individuals who need assistive devices to go to work. Ms. Espinosa is a client of Easter Seals.

Steve Chartrand, president, Goodwill of Southern Nevada thanked the Board for making time to attend this special meeting and for the initial approval for Goodwill to receive the grant. Mr. Chartrand gave the following reasons why Goodwill is the best choice for the One-Stop Affiliate Site – East provider:

- Goodwill is committed to meeting the unique needs of its clients.
- While Goodwill offers a wide variety of services, individuals that Goodwill does not have the services or the technology for are actively referred by Goodwill to agencies that do. Goodwill considers this as one of the key things of an affiliate one-stop; to know the available resources in the community and to be able to allocate that.
- Goodwill has a proven record of achieving incredible outcomes and leveraging resources.

- Goodwill has been in partnership with Workforce Connections since 2009.
- In the last seven years, Goodwill has been a steward of \$7.9 million dollars in grants from Workforce Connections and raised \$4.3 million for a combined total of \$12.2 million that Goodwill was entrusted to invest into the community. Goodwill has placed 11,800 southern Nevadans into jobs generating \$209 million in wages. The ROI of the \$12.2 million is over 1,700% and continues to grow everyday those people are employed.
- If selected for this grant, Goodwill will commit \$402,000 of in-kind services and labor in order to maximize the leverage of these resources.
- Goodwill has many effective community partnerships having run two Career Connection Centers in the valley for the past ten years working with over 800 local employers who hire Goodwill's clients.
- Goodwill has a very effective relationship with the Bureau of Vocational Rehabilitation; since 2009 Goodwill has provided services to 2,800 youth and adults who are disabled.
- Goodwill has a stellar veterans placement program working with many veteran organizations and 800 employers; since 2013 Goodwill has placed 720 veterans into employment.
- Goodwill is partners with many community organizations, such as the Veterans Administration, Clark County School District, Catholic Charities, Nevada Partners, Easter Seals, and more.
- With good business acumen and culture, Goodwill's retail stores have grown 106% since 2009 creating 547 new sustainable jobs.

Davonte Yarbrough (using an interpreter) shared his positive experience with Goodwill's Elite program, which he has been a client of since December 2015.

Sean Vanater shared his positive experience with Goodwill's Elite program. Since joining the program in October 2015, he has had the opportunity and resources to advance his education, gain valuable work experience, and develop professional relationships. He asked the Board to consider funding Goodwill this year and beyond.

Bianca Gutierrez shared about her positive experience with Goodwill. Ms. Gutierrez has been a client of Goodwill since January 2016 and is currently receiving training in the food service industry.

Michael Walter thanked Goodwill for the employment services he received through the veterans program that assisted him to find employment with Allied Barton Security Services and a part-time job in construction, and thanked Goodwill for assisting his two children get jobs, one in Goodwill's retail store.

Dantes Franklin commented regarding his experience with Easter Seals and Goodwill and spoke highly in favor of Easter Seals for its individual service and less favorable of Goodwill's one-size fits all approach. Mr. Franklin is a U.S. Airforce veteran.

Jared Awerbach spoke about his positive experience with Goodwill's Level Up program and the WIOA services he received for housing, education and employment. Mr. Awerbach is currently employed as a security guard and actively refers people to Goodwill.

Gina Garcia, director of mission services, Goodwill of Southern Nevada noted an error in the May 24th Board minutes on page nine of the agenda packet. She clarified that the minutes should reflect that Goodwill received a score of three (not two) referring to the scorecard on page 31 of the agenda packet and noted that SNRHA received a score of two per the scorecard on page 43.

3. DISCUSSION AND POSSIBLE ACTION: Approve the agenda with inclusions of any emergency items and deletion of any items

A motion was made by Charles Perry and seconded by Tommy Rowe to approve the agenda as presented. Motion carried.

4. DISCUSSION AND POSSIBLE ACTION: Approve the minutes of May 24, 2016

A motion was made by Charles Perry and seconded by Louis Loupias to approve the minutes of May 24, 2016 with noted correction. Motion carried.

5. DISCUSSION AND POSSIBLE ACTION: Review the Board's decision to award a contract to Goodwill of Southern Nevada as a One-Stop Affiliate Site – East to deliver WIOA employment and training services to Adults and Dislocated Workers in an amount not to exceed \$700,000 and WIOA Youth services in an amount not to exceed \$960,000. The total funding amount shall not exceed \$1,660,000. The contract period shall be a period of two years beginning July 1, 2016 through June 30, 2018 with annual funding based on Workforce Connections grant allocation. Provide the Southern Nevada Local Elected Officials Consortium with detailed information highlighting respondents' service delivery initiatives with established partnerships and the following options for ratification:

1. Confirm Workforce Connections' Board award to Goodwill of Southern Nevada in the total amount of \$1,660,000 as indicated above with the following impact:
 - Youth, Adult and Dislocated Worker employment and training services shall be delivered in the underserved eastside area as scheduled; or
2. Confirm Workforce Connections' Board award to Goodwill of Southern Nevada with conditions as noted by the Southern Nevada Local Elected Officials Consortium with the following impact:
 - Based on conditions outlined by the Southern Nevada Local Elected Officials Consortium, program design adjustments may be needed to ensure underserved eastside residents receive timely, comprehensive employment and training services

Ricardo Villalobos, Director, Workforce Development Programs provided background. This item went before the Local Elected Officials Consortium for ratification on June 14, 2016. After much discussion and a vote resulting in a tie (3-3) the item was not ratified and the LEOs directed staff to bring the item back to this board for review.

Mr. Villalobos noted the following key points:

- Goodwill was not at the LEO meeting to provide perspective and answer questions

- Easter Seals attended the meeting and provided compelling testimony on behalf of Easter Seals and SNRHA (Easter Seals was one of the partner organizations named in SNRHA's proposal)
- Service providers should be present for each step of the approval process and attend the Programs Committee, Board and LEO meetings
- Goodwill does not have Assistive Technology (AT) and referred clients to Easter Seals, the only vendor in the community with AT. Service providers should be making referrals and collaborating with community partners while building capacity to move toward a one-stop delivery system
- The LEOs want the opportunity to review, discuss, and modify items as needed before ratifying; they do not want to rubberstamp the Board's decisions
- Moving forward agendas will be modified to include staff's recommendations with options (provide example) to allow the LEOs the opportunity to make adjustments if necessary

Executive Director Ardell Galbreth noted that any modifications or adjustments made by the LEOs must be within the parameters of the scope of services set forth in the RFP.

Chair Murzl opened the floor for discussion.

Bart Patterson requested Mr. Villalobos to recap the scope of services in the RFP. Mr. Villalobos replied that this RFP is for the One-Stop Affiliate Site – East to provide services to both youth and adults specifically in the east area in the valley. The One-Stop Affiliate Site – East provider will be required to have at least one core partner under WIOA targeting specific populations, including but not limited to veterans, adults/youth with disabilities, re-entry, foster youth, and adjudicated youth.

Mr. Patterson noted that an issue was brought up in terms of space and asked Mr. Villalobos to address it in terms of the RFP. Mr. Villalobos replied that the RFP specifies that service delivery must target a specific geographical area based on zip codes, in this case the east and the One-Stop Affiliate Site – East provider must be located within this area.

Chair Murzl clarified that the question pertains to whether or not Goodwill has the space to accommodate a one-stop, not demographic location.

Terri Conway, chief culture officer, Goodwill replied that the One-Stop Affiliate Site – East will be located on the corner of Tropicana and Pecos and has plenty of space for individuals to work on the computers, have small workshops, and to speak with career coaches. There would be approximately five people staffed at the location and one veteran career coach, who would be a veteran themselves and another individual from Olive Crest on site to assist individuals from the foster youth community. There will also be someone who has expertise serving youth and adults. The larger workshops would be held approximately four miles away if needed.

Rob Mallery asked if site visits were conducted at the potential locations. Mr. Villalobos replied that he personally has not visited the sites nor have the interview panel members. Mr. Mallery asked if the board can recommend that staff visits these locations.

Mr. Galbreth replied that staff typically visits the site as part of the process for implementing the contract. For example, staff will visit a site to verify that it is ADA compliant as well as provide technical assistance to the provider as needed.

Mr. Villalobos stated that there are no concerns regarding Goodwill's capacity to deliver WIOA services at any of their locations.

Louis Loupias stated that in the construction business, when an RFP is awarded, the other bidders cannot ask the awarding body to reconsider its decision, unless there were discrepancies in the contract and according to the LEO Consortium minutes, Easter Seals specifically asked the LEOs to reconsider the award, which is confusing because how can an entity who did not participate in the RFP process ask the board to reconsider the award?

Stefanie Garabedian, Parker Nelson Associates/Legal counsel, replied that after the RFP has been awarded, the party who did not win the contract is allowed to submit a protest pursuant to the guidelines set in the RFP. There is a technical process that has to be followed; however, Easter Seals would not be the organization allowed to do this, it would be SNRHA, the organization that submitted the RFP. Regarding the LEO minutes, the individual mentioned was providing public comment.

Mr. Loupias stated that the Board does not rush into these decisions. With this item alone, the Board has heard at least three hours of testimony and has had to make heart wrenching decisions. He stated that he relies heavily on staff's recommendations and knows that Mr. Villalobos and his staff does a lot of research so that the Board can make these decisions, but there is just not enough funding to help everyone and the only way to get more WIOA funding is through legislation.

Discussion ensued regarding the options attached to the agenda item.

Mr. Villalobos stated that staff is not recommending one option over another, but whichever option the Board recommends has to be approved by the LEOs.

Tommy Rowe stated that second option which gives the LEOs an opportunity to set conditions is probably the best option to ensure that services get out in the community the soonest.

Mr. Villalobos apologized for the confusion and clarified that the recommendation is to move forward both of the options to the LEOs, not one or the other, for the purpose of providing the LEOs an opportunity to provide conditions based on their perspective.

Jack Martin stated that he is uncomfortable putting forth a recommendation without knowing or having any idea what the conditions might be.

Mr. Galbreth stated that staff does not know specifically what conditions the LEOs will require; however, whatever they are they would have to be within the framework of the statement of work in the RFP that was published and pursuant to Workforce Connections' procurement policies as well as state laws and/or federal regulations required under WIOA. Chair Murzl asked if the LEOs have the authority to force Goodwill to partner with Easter Seals; Mr. Galbreth replied no, not at all.

Mr. Patterson made the following comments:

- In the minutes of the LEO meeting, a concern was raised about a one-stop affiliate concept. The Board went through a couple meeting cycles where it specifically talked about a new approach to provide more comprehensive services. It is very important for the LEOs to know that the Board went through this discussion in advance of issuing the RFP to signal that this is the direction the Board will go to provide more comprehensive services. If the Board decides at the end of the day in a year or two or whatever the evaluation process is, that it is not working as effectively as planned, then the Board can go in a new direction. It needs to be clear that this was a very deliberate conversation.
- It was mentioned that Goodwill was not present for the LEO meeting. The Board does not know the questions the LEOs had and so we cannot comment as to what the outcome of that would be, but obviously it would be good for Goodwill to be there at the next LEO meeting to answer whatever questions might have existed.
- There were only two real issues that have been raised in the process. The first is the issue with the Assistive Technology, which the Board already heard is a referral to Easter Seals. In the future when Workforce Connections issues an RFP, if it required specific Assistive Technologies, either in partnership or as part of a provider, that could be evaluated differently, but it is very difficult to back off of an RFP process that was not specifically evaluated. Goodwill's recognition that they need to provide that effective service is very important going forward because Easter Seals is a terrific organization that provides a terrific service. In the future, it's a learning experience for the Board that maybe we need to include that and make sure that it's scored in some way in the RFP.
- The second issue raised is regarding space. Staff is going to evaluate the space at some point and make sure it is adequate and appropriate. That could be something that potentially goes into the RFP process, where the space is actually evaluated. This is not a recommendation to hold back the process because there are additional things that could have been put in the RFP and it would not be fair to the clients or the RFP respondents to try to add additional conditions like that and so forth. Proposal scoring methodology and scorecards are provided on page 22-61 of the agenda packet.
- Going way back, the Board specifically went through external evaluators to avoid politicizing the process and to go back to those days where people negotiated or went into political postures to try and change results will not have a good outcome for this Board. It is very important to look at the external evaluators very carefully and if there is a reason that the scoring should be changed and there is a disagreement with the scoring metric that would be a reason to make a change in the decision, but there has been nothing presented yet why there should be a change in the scoring by the external evaluators, so there is no basis to change the recommendation. If the Board needs to add flexibility to the LEOs because they have some conditions they want to discuss, that is okay; however, it is not coming with a strong recommendation that the Board views those kinds of conditions imposed positively because there is a lot of concern on this Board about what are the conditions going to be. The item can go forward with this language as is but the record needs to be clear that the Board is not seeing what the conditions are going to be and therefore cannot express any opinion about what the LEOs decide to do or not do in connection with those issues.

Mr. Villalobos noted that one of the things staff has discussed internally is hosting in the fall an RFP session for decision makers, where staff will be requesting participation from Board members and Committee members and even potentially LEOs, so that everyone is informed and aware of the evaluation process from the beginning to the end.

Chair Murzl stated that she has a major problem and agrees 150% with Louis, Jack, Rob and Bart comments and the open-ended, based on conditions, no conditions defined, having to stay within the narrow window of having to stay within the RFP. In the LEO minutes, it clearly suggests to Easter Seals that they should speak with Goodwill and attempt to establish a partnership with them; as Goodwill clearly told the Board that they have partnerships with vets, Olive Crest and other community organizations. Easter Seals did not submit an RFP on their own, they partnered with the Housing Authority, who did not score as well as Goodwill so they were not awarded the contract. The Board has spent more than three hours between the Program Committee meetings and the Board meetings rehashing everything again but without clearly defined expectations of the LEOs and no real direction, but to send it back to the Board. She further stated that she is definitely opposed to putting conditions on a situation that is not defined.

Charles Perry stated that he does not like to be held hostage by the LEOs, but this item has to be moved forward one way or another and suggested a motion to send this back to the LEOs with option number one.

Mr. Villalobos stated that he did not take away an understanding or the implication that when the decision comes to the LEOs they would want to change the recommendation this way or that way, rather the spirit of it was that the LEOs wanted the opportunity to just have discussion and not just rubberstamp the Board's decision. They want the same opportunity presented to the Programs Committee and at the Board level to have discussion.

Chair Murzl agreed and stated that it is really Goodwill's fault because they failed to show up for the meeting and speak to the \$1.6 million award and they were remiss. The LEOs were up against a wall, they had nobody to talk to from Goodwill and Easter Seals was there, so the LEOs were certainly going to respect what Easter Seals was saying and without Goodwill representing themselves, it puts us back here in the boardroom. This is what happened and Goodwill needs to own it, deal with it and be there to answer the LEOs questions and address whatever concerns they have because the Board nor staff can answer on behalf of Goodwill.

Chair Murzl called for a motion.

Mr. Patterson suggested moving forward agenda item five as presented with both options, but with the record showing that the Board's recommendation is option number one. Legal counsel stated that the agenda says or, so the Board will need to select just one option. Mr. Villalobos clarified that the agenda item is to move forward both options for ratification and we can clarify with the LEOs the preference of the Board is option number one.

A motion was made by Charles Perry and seconded by Bart Patterson to award a contract to Goodwill of Southern Nevada as a One-Stop Affiliate Site – East to deliver WIOA employment and training services to Adults and Dislocated Workers in an amount not to exceed \$700,000 and WIOA Youth services in an amount not to exceed \$960,000. The total funding amount shall not exceed \$1,660,000. The contract period shall be a period of two

years beginning July 1, 2016 through June 30, 2018 with annual funding based on Workforce Connections grant allocation. Provide the Southern Nevada Local Elected Officials Consortium with detailed information highlighting respondents' service delivery initiatives with established partnerships and the following options for ratification:

- 1. Confirm Workforce Connections' Board award to Goodwill of Southern Nevada in the total amount of \$1,660,000 as indicated above with the following impact:*
 - Youth, Adult and Dislocated Worker employment and training services shall be delivered in the underserved eastside area as scheduled; or*
- 2. Confirm Workforce Connections' Board award to Goodwill of Southern Nevada with conditions as noted by the Southern Nevada Local Elected Officials Consortium with the following impact:*
 - Based on conditions outlined by the Southern Nevada Local Elected Officials Consortium, program design adjustments may be needed to ensure underserved eastside residents receive timely, comprehensive employment and training services*

For the record, the Board's preference is option number one. Motion carried.

6. INFORMATION: Board Member Comments

None

7. SECOND PUBLIC COMMENT SESSION

Steve Chartrand thanked the Board for its support and continued confidence in Goodwill. He stated that he owns that fact that Goodwill staff was not at the LEO Consortium meeting which was due to an internal communication problem, now resolved and promises to be at all future meetings.

8. ADJOURNMENT

The meeting adjourned at 11:30 a.m.

Agenda item 5. INFORMATION

Strategic Initiatives Report

- a. Status Update on WIOA Compliance Assurance Initiatives
- b. Status Update on Workforce Development System Continual Improvement Initiatives

Strategic Initiatives Update Report 6-28-2016

- a) Status Update on WIOA Compliance Assurance Initiatives
- Southern Nevada's Local One-Stop Delivery System
 - March 3, 2016 – Nevada's Unified State Plan was submitted to US DOL April 3, 2016. Since then, WC continues to provide additional narrative to DETR as it is requested.
 - In alignment with and in support of the Unified State Plan, Workforce Connections' Proposed Four-Year Local Plan was posted for a 30-day public comment period on April 26, 2016. Final Plan draft was submitted to DETR on May 31, 2016. Awaiting approval in order to sign and execute.
 - July 1, 2016 – US DOL-approved state plans and WIOA Common Performance Accountability take effect.
 - Strategic Work Plan - Goals Matrix was updated to reflect third quarter of Program Year 2015. Will continue to be reviewed/updated quarterly. Next update will be in July.
 - WC staff continues to attend WIOA-implementation trainings/webinars.
- b) Status Update on Workforce Development System Continual Improvement Initiatives
- STEM initiatives continue to be successfully integrated into Individual Service Strategy and Individual Employment Plan activities.
 - Interactive Career Exploration (ICE) project continues to make progress. Web optimization phase is complete. Once the next phase of mobile device optimization is complete, it will provide system clients easy access to career exploration activities through any mobile device.
 - The Woofound Personality Assessment has now been made available throughout the One-Stop Career Center and its Affiliate Sites. The assessment delivers instant personalized career recommendations based on the unique traits of the client.
 - WC staff continues to work with DETR on the implementation of a new Statewide Automated Workforce System (SAWS). RFP responses were evaluated and DETR will announce venter selection next.
 - The year-long implementation of new Eligible Training Provider List (ETPL) online management process is now complete.
 - Assembling new tools for community outreach and system building/convening.

Workforce Connections' One-Stop Delivery System
WIOA Implementation Roadmap

<i>Where we were under WIA</i>	<i>Where we are going under WIOA</i>
1. Poor geographical footprint across the valley and rural areas	1. Improved geographical footprint across the valley and adding more access points in rural areas
2. WC funding agencies under “home office” contracts. Poor “System” presence and recognition	2. Funding operators for Workforce Connections’ One-Stop Centers. Vision of a strong “System” presence and recognition
3. Paying the rent for “home office” buildings	3. Vision of rent-free buildings for WC One-Stop Centers
4. Too many “wrong doors” for clients	4. Vision of no “wrong doors” for clients
5. Some sites provided only ADW services, others only Youth services. Some sites provided only services to specific special populations	5. All WC One-Stop Centers provide WIOA ADW and Youth services. Furthermore, they have appropriate capacity to provide WIOA services to specific special populations: Vets, People with Disabilities, Foster Care Youth and Re-entry (Post-release). Re-entry (Pre-release) will remain a separate contract based on the need to work with correctional facility
6. Virtually no co-location of WIA partners: Title II, III and IV	6. Co-location in WC One-Stop Centers of WIOA core mandated partners: Titles II, III and IV. Co-location when possible of WIOA Required and Additional Partners
7. High number of contracts meant higher overhead costs in the “System”	7. Diminishing funding from US DOL will be mitigated by lower “System” overhead costs associated with fewer contracts

Agenda item 6. DISCUSSION AND POSSIBLE ACTION:

Accept Programs Committee's recommendation to execute a contract extension with Foundation for an Independent Tomorrow to deliver WIOA Career and Training services to re-entry adults in an amount not to exceed \$600,000. The contract period shall be July 1, 2016 through June 30, 2017.

Based on the Southern Nevada Local Elected Officials Consortium's (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee's recommendation to execute a contract extension with Foundation for an Independent Tomorrow in an amount not to exceed \$600,000 as indicated above with the following impact:
 - WIOA employment and training services shall be delivered for re-entry adults as scheduled; or
- b. Confirm Programs Committee's recommendation to execute a contract extension with Foundation for an Independent Tomorrow in an amount not to exceed \$600,000 per conditions as indicated by the Board, with the following impact:
 - Based on conditions outlined by the Board, program adjustments may be needed to ensure re-entry adults receive timely, comprehensive WIOA employment and training services.

Adult & Dislocated Worker Programs

Scope of Work
Program Year 2016

Program Name:	
Location:	
Funding Stream(s):	
Amount Awarded:	
Target Population(s):	
Program Description	
<p>Outreach and Communication: <i>Describe how you will recruit and engage participants. You must include your targeted number to serve and milestones for enrollment in your program design (number to enroll and by when, per milestone). You must also include details about partnerships that you have that will result in referrals to your program (include details about how referrals will happen and how many you expect from each partner) Describe detailed efforts to include and engage special populations (Veterans, disabled workers, offenders, etc.).</i></p>	
<p>Basic Career Services: <i>Insert service offering commitment in space provided. Describe which Basic Career services will be offered in your program design and how they will be delivered. Please also describe your plan to track participants that do not become registered.</i></p>	<p>We are projecting to make Basic Career Services available to _____ unique individuals in PY16.</p>



Individualized Career Services:

Insert enrollment commitment in space provided. Describe which Individualized Career services will be offered in your program design and how they will be delivered. Describe how participants will flow from Basic Career to Individualized Career services in your program.

We are projecting to enroll _____ unique individuals in PY16 that are determined to be in need of individualized career services.



<p>Training Services: <i>Insert training offering commitment in space provided. Describe which Training services will be offered in your program design and how they will be delivered.</i></p>	<p>We are projecting to provide training to ____ individuals enrolled in our PY16 program.</p>
<p>Program Management</p>	
<p>Staffing Structure: <i>Insert staffing ratio commitment in space provided. Describe role and expectations of each program staff member, particularly Career Coaches & Job Developers. Describe how you will ensure Job Developers are interfacing with WC's Business Engagement Specialist Team</i></p>	<p>We are projecting a ____ to 1 participant to direct staff ratio.</p>



<p>Quality Control: <i>Describe how your program will be managed and what steps will be taken to control the quality and integrity of program components (regulatory compliance, quality of service delivery, One-Stop Delivery system co-branding, etc.). Describe your professional development plans for program staff.</i></p>	<p>Standard Operating Procedures and WC mandated policies will be provided to WC by September 30, 2016.</p>
<p>Subject Matter Experts <i>Describe how you will ensure content-expert services are provided to special populations (e.g., Veterans, Youth & Adult with Disabilities, Re-Entry Youth & Adult, & Foster Youth). Describe the expected educational and/or experiential backgrounds of staff providing subject matter expertise.</i></p>	
<p>System Partnerships and Programs <i>Describe your plan to integrate at least one required WIOA Core Partner and additional System Partners/Programs.</i></p>	



Performance Management:

Describe your specific plan to manage and obtain successful performance outcomes, including program services and design features, specific partnerships that will facilitate outcomes and internal mechanisms to measure incremental benchmarks. Please also complete the table included in this section to communicate your plans by Quarter.

Projected PY15 Carry In/Transfer Participants: _____

Quarter	1	2	3	4
New Enrollments				
Exiters (Est. combined total including both Carry In and New enrollments)				

Contact Person & Information:

Include the name, title, address, phone number and email of the person who will be the main point of contact for this program.

Agenda item 7. DISCUSSION AND POSSIBLE ACTION:

Accept Programs Committee's recommendation to award an additional \$200,000 to Olive Crest to continue delivering WIOA Youth services to foster care youth through February 28, 2017.

Based on the Southern Nevada Local Elected Officials Consortium's (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee's recommendation to award an additional \$200,000 to Olive Crest as indicated above with the following impact:
 - Continuation of WIOA Youth employment and training services shall be delivered to foster care youth as scheduled; or
- b. Confirm Programs Committee's recommendation to award an additional \$200,000 to Olive Crest per conditions as indicated by the Board, with the following impact:
 - Based on conditions outlined by the Board, program adjustments may be needed to ensure foster care youth receive timely, comprehensive WIOA employment and training services.



Strong Families, Safe Kids

1.800.550.CHILD (2445)
www.olivecrest.org

June 21, 2016

Ardell Galbreth
Executive Director
Workforce Connections
6330 West Charleston Blvd, suite #150
Las Vegas, Nevada 89146

Subject: Sub-award No. 12-FCY/YD-WIA-OC-04

Dear Mr. Galbreth:

Olive Crest would like to request a \$200,000.00 extension for our WIOA Youth subcontract through February 28, 2017. This will allow us to continue to provide services to foster youth currently enrolled in our program and also assist with the transition of those youth to the awarded One-Stop Affiliate sites. Due to the special population we serve, we feel this transition period would assist us in preparing the foster youth for developing new relationships with WIOA funded partner's staff and better equip them to meet their continuing employment and education goals.

Thank you for your time and consideration of our request. We hope to be able to continue our partnership into the future.

Sincerely,

A handwritten signature in black ink, appearing to read "Doug Coombs". The signature is fluid and cursive, with a large initial "D" and a long, sweeping tail.

Doug Coombs
Executive Director
Olive Crest

Agenda item 8. DISCUSSION AND POSSIBLE ACTION:

Accept Programs Committee's recommendation to execute a no-cost contract extension with St. Jude's Ranch for Children to ensure the continuation of WIOA Youth services in Boulder City and Laughlin, Nevada. The current contract period shall be July 1, 2014 through September 30, 2016.

Based on the Southern Nevada Local Elected Officials Consortium (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee's recommendation to execute a no-cost contract extension with St. Jude's Ranch for Children as indicated above with the following impact:
 - Continuation of WIOA Youth employment and training services shall be delivered to youth as scheduled; or
- b. Confirm Programs Committee's recommendation to execute a no-cost contract extension with St. Jude's Ranch for Children per conditions as indicated by the Board, with the following impact:
 - Based on conditions outlined by the Board, program adjustments may be needed to ensure youth receive timely, comprehensive WIOA employment and training services.



June 3, 2016,

Myesha Wilson
 Executive Director
 St. Jude's Ranch for Children
 200 Wilson Cr.
 Boulder City, NV 89005

Re: No-Cost Extension for St. Jude's Ranch for Children (SJRC), Sub-award No. 14-WIA-YOUTH-STjude-02

Dear Mrs. Wilson,

Workforce Connections (WC) is providing a recommendation to our workforce development board to provide a no-cost extension for your WIOA Youth contract through September 30, 2016. This extension will allow for the following:

- Completion of youth summer work experiences;
- Obtainment of permanent employment or college entry; and
- A smooth transition to the incoming One-stop Affiliate Site awardee.

Upon approval, WC is requesting that SJRC submit a revised Scope of Work to adjust for the new contract period of July 1, 2015 through September 30, 2016. SJRC will also need to submit a budget modification to restructure the remaining youth funds through September 30, 2016.

Please submit both the revised scope of work and budget modification by COB, Friday, June 17, 2016. If you have questions, please contact your Program Manager, Shawonda Nance at 702-636-2321. We look forward to continuing our partnership.

Sincerely,

Ardell Galbreth
 Executive Director

cc: Jed Blake, Grants Manager, SJRC
 Ricardo Villalobos, Director, Workforce Development Programs WC
 Jim Kostecki, Manager of Financial Services, WC
 MaryAnn Avendano, Sr. Financial Analyst II, WC
 Faith Cannella, Sr. Financial Analyst II, WC
 Jeannie Kuennen, Sr. Program Manager – A/DW/Y, WC
 Debra Collins, Program Manager, A/DW, WC

Agenda item 9. DISCUSSION AND POSSIBLE ACTION:

Accept Programs Committee's recommendation to negotiate and enter into a sole-source contract to provide services in Boulder City and/or Laughlin, Nevada with an agency/organization to be determined. This agency/organization will deliver WIOA Adult and Dislocated Worker services in an amount not to exceed \$180,000 and WIOA Youth services in an amount not to exceed \$180,000. The total award amount shall not exceed \$360,000 for the first 12 months. The contract period shall be July 1, 2016 through June 30, 2018.

Based on the Southern Nevada Local Elected Officials Consortium (LEOs) request, staff recommends the Board considers forwarding this agenda item to the LEOs with the following options for ratification:

- a. Confirm Programs Committee's recommendation to negotiate and enter into a sole-source contract to provide services in Boulder City and/or Laughlin, Nevada with an agency/organization to be determined in an amount not to exceed \$360,000 as indicated above with the following impact:
 - WIOA employment and training services shall be delivered to youth, adult and dislocated workers as scheduled; or
- b. Confirm Programs Committee's recommendation to negotiate and enter into a sole-source contract to provide services in Boulder City and/or Laughlin, Nevada with an agency/organization to be determined in an amount not to exceed \$360,000 per conditions as indicated by the Board, with the following impact:
 - Based on conditions outlined by the Board, program adjustments may be needed to ensure youth, adult and dislocated workers receive timely, comprehensive WIOA employment and training services.

Trailways Mental Health

Boulder City/Loughlin OSAS proposal

Scoring Process and Details

- Each proposal is scored by two reviewers. The reviewers each award a score of 1-4 for each criteria under a given scoring element.
 - 4 = Exceeds criteria: Response is excellent. Proposal also offers insight, capacity, observations, or ideas beyond what was expected.
 - 3 = Criteria is fully met: Response meets all expectations in the RFP.
 - 2 = Criteria is partially met: Response is satisfactory.
 - 1 = Criteria is not met: Response is unsatisfactory.
- Scores are averaged and then summed and divided by the total possible point value of the scoring element (number of sub bullets X 4 = total possible points).
- Score is then weighted by weights determined by the organization – see below summary score card for weights.

SCORECARD SUMMARY

	Trailways Mental Health	Score	Total Possible Score
6.1	Demonstrated Ability	7.03%	15.00%
6.2	Panel Scores	10.38%	15.00%
7.1	Approach	3.13%	5.00%
7.2	Program Staffing and Case Mgmt Strategy	6.25%	10.00%
7.3	Outreach, Eligibility and Assessment	7.50%	10.00%
7.4	ADW Individual Employment Plan	3.25%	5.00%
7.5	Youth ISS	2.63%	5.00%
7.6	Training and Development Activities	3.54%	5.00%
7.7	Performance Management	4.88%	7.50%
7.8	Follow-Up Strategies	1.72%	2.50%
9.1	Fiscal Narrative	2.50%	10.00%
9.2	Budget	7.5%	10.00%
	TOTAL SCORE	60.31%	100.00%

Demonstrated Ability 30% of Total Score	Program Narrative 50% of Total Score	Fiscal Narrative and Budget 20% of Total Score
17.41%	32.9%	10%

SCORECARD - DETAILED				
Trailways Mental Health				
Criteria and Comments	Rater 1	Rater 2	AVG	Section Score
6.1A Evidence bidder has experience in administering WIA/WIOA programs and any experience in other employment and training programs, state or federally funded programs, or other workforce support programs. Bidder has provided the name of program, amount of funding, location, type, and scope of the programs and services, and the role of the agency as it relates to program operations. Bidder has demonstrated and provided examples of how they were performance-driven, flexible, innovative, and creative in the delivery of services.	2	2	2	7.03%
6.1A Comments: Bidder has no prior experience administering WIA/WIOA programs or other state or federally funded programs. Though states they use evidence based practice models, bidder could have elaborated more on the type(s) of models they use.				
6.1B Bidder describes organization's experience in serving diverse participants including, but not necessarily limited to: economically disadvantaged individuals with little or no work experience, individuals with low educational attainment or low literacy proficiencies, veterans, individuals with disabilities, those with limited English ability, minorities, ex-offenders, dislocated workers or those who may have experience and skills but have not worked for an extended period. Bidder includes performance numbers to support evidence of successful work with these or similar populations.	2	2	2	
6.1B Comments: Bidder provides two examples of individuals who could be considered diverse. This question was not adequately addressed - there wasn't detail or mention of key diverse constituencies.				
6.1C Evidence of bidder's experience (numbers annually achieved) with job development and job placement. Bidder includes discussion of business services delivered and relationships with employer partners. Bidder includes strategy and achievements in retaining placements in their employment and provides timeframe of these programs and percentage of successful retentions.	2	2	2	
6.1C Comments: Bidder does not provide numbers on job development and job placement.				
6.1D Evidence of bidder's successful collaboration and execution in the delivery of a project or program, including description of stakeholder roles and contributions to positive outcomes in the collaborative project described.	1	2	1.5	
6.1D Comments: Bidder mentions one example of collaborating with another organization to help an individual. Bidder does not address this question adequately.				
6.2 Panel Score Average			27.67	10.38%

7.1A Bidder clearly describes how program design will provide comprehensive programmatic services for participants. Bidder includes the progression from enrollment through exit to follow-up including all service options.	2	2	2	3.13%
7.1A Comments: Bidder alludes to the progression but does not explain it or how it is comprehensive. Would have liked more information on the 8 phases that the program states it uses for service delivery.				
7.1B Bidder presents evidence that program will ensure that those participants receive services that appropriately address their barriers and result in positive outcomes.	3	3	3	
7.1B Comments: Meets criteria.				
7.1C Bidder describes program's unique and innovative approaches to workforce development program design and leveraging partner resources that will benefit the workforce development area.	3	2	2.5	
7.1C Comments: Limited description on how they have leveraged resources from partners.				
7.1D Bidder describes plan to access the services of the required core partners and other recommended partners and includes Letters of support and/or memorandums of understanding (MOUs) detailing partner roles, responsibilities, and resources provided. Letters/MOUs do not count toward 25 pg. limit.	2	3	2.5	
7.1D Comments: Response to this prompt is not clearly answered.				6.25%
7.2A Evidence of program staffing structure from program manager to front line staff, including career coaches and job developers. Bidder includes description of the roles of each position and the education/experience that existing staff members have in administering projects of similar size and scope. Bidder includes resumes or job descriptions of all staff, funded in whole or in part, for this project.	3	3	3	
7.2A Comments: Some staff roles are copied from the RFP.				
7.2B Bidder describes how subject matter expertise will be provided to serve special populations. Bidder describes organization's strategy to best serve those participants.	2	2	2	
7.2B Comments: Answer is weak. Project Manager will work with all special populations and refer to partners. There is not enough detail.				
7.2C Bidder discusses the anticipated impact of the project caseload on career coaches funded by this project.	1	1	1	
7.2C Comments: No response. Bidder does not discuss anticipated project caseload for career coaches.				
7.2D Bidder discusses strategy to reduce staff turnover.	3	3	3	
7.2D Comments: Meets criteria.				3
7.2E Bidder describes how program will ensure that front-line program staff have sufficient time and support to provide the highest quality programmatic services.	3	3	3	
7.2E Comments: Meets criteria.				

7.2F Bidder describes strategy to ensure that staff will meet the professional development requirements specified in this RFP.	3	3	3	
7.2F Comments: Meets criteria.				
7.3A Bidder describes outreach and recruitment methods for adults, dislocated workers and youth participants as well as special populations including: adults and youth with disabilities, ex-offenders, veterans, and foster youth.	3	3	3	7.50%
7.3A Comments: Lacking detail, but mostly satisfactory.				
7.3B Bidder clearly specifies how many adults and dislocated workers they plan to serve. Bidder includes the percentage of Adults with Disabilities, Reentry Adults, and Veterans they plan to serve.	3	3	3	
7.3B Comments: Percentages are provided, but not overall number.				
7.3C Bidder clearly specifies how many youth they plan to serve. Includes the percentage of Youth with Disabilities, Re-Entry Youth, and Foster Care Youth they plan to serve.	3	3	3	
7.3C Comments: Percentages are provided but overall number.				
7.3D Bidder describes intake process including eligibility determination and how WIOA required eligibility documents will be obtained.	3	3	3	
7.3D Comments: Meets criteria.				
7.3E Bidder discusses how assessments will be structured to identify academic, employability and occupational interests, aptitudes and skill levels, personal development, and supportive service needs. (At a minimum, each program participant must take the Woofound Career Mapping Assessment)	3	3	3	
7.3E Comments: Meets criteria.				
7.4A Bidder describes strategy for developing the IEP for adults and dislocated workers. Describes how organization will address barriers to employment, set unique, specific, and realistic objectives, and prepare participants for work by developing and improving work readiness skills.	2	3	2.5	3.25%
7.4A Comments: Answer is confusing and does not provide concrete strategies.				
7.4B Bidder describes detailed strategies for training adult and dislocated worker participants to ensure positive outcomes and gives consideration to related supportive services (transportation, childcare, work cards, etc.). Bidder describes how these will be leveraged through other community resources or provided through this project.	2	2	2	
7.4B Comments: Training is a very important function of workforce centers. There is not enough information about training in this proposal other than that participants will be referred to another vendor.				
7.4C Bidder describes how adult and dislocated worker participants will progress through the program design and describe an effective method for ensuring participants remain engaged and committed to accomplishing the goals and objectives outlined in the IEP.	3	3	3	

7.4C Comments: Meets criteria.				
7.4D Bidder describes how their program will help participants build sustainable STEM-driven career pathways in the nine industry sectors as designated by the Governor of Nevada that focus on long-term career goals and upward mobility and not just short-term employment needs.	3	2	2.5	
7.4D Comments: Though bidder states it will help participants build sustainable career pathways in STEM, it is less clear how it will do so.				
7.4E Bidder describes what tools or activities the organization will utilize (e.g., seminars, workshops, on-line career and industry-sector focused research) to expose program participants to long-term sustainable career goals.	3	3	3	
7.4E Comments: Meets criteria.				
7.5A Bidder describes strategy for developing the ISS for all youth participants. Describes how organization will address barriers to education and employment, set unique, specific, and realistic objectives, and prepare participants for post-secondary education, vocational training, and/or employment by developing and improving academic and/or work readiness skills.	3	3	3	
7.5A Comments: Meets criteria.				
7.5B Bidder describes how youth participants will progress through the program design. Bidder describes effective methods for ensuring participants remain engaged and committed to accomplishing the goals and objectives outlined in the ISS.	2	3	2.5	
7.5B Comments: Bidder does not give convincing answer for how youth will remain engaged.				
7.5C Bidder describes detailed strategies for training youth participants to ensure positive outcomes. Proposal gives consideration to related supportive services (transportation, childcare, work cards, etc.) and describes how these will be leveraged through other community resources or provided through this project.	1	1	1	2.63%
7.5C Comments: No response. Bidder does not discuss how supportive services will be provided.				
7.5D Bidder describes how program will help participants build sustainable STEM-driven career pathways in the nine industry sectors as designated by the Governor of Nevada that focus on long-term career goals and upward mobility and not just short-term employment needs.	1	1	1	
7.5D Comments: No response.				
7.5E Bidder describes what tools or activities the organization will utilize (e.g., seminars, workshops, on-line career and industry-sector focused research) to expose program participants to long-term sustainable career goals.	3	3	3	
7.5E Comments: Meets criteria.				
7.6A Bidder describes approach towards offering a wide range of training services to participants, such as occupational skills training and on-the-job training, which will result in positive outcomes.	3	3	3	3.54%

Bidder describes how proposed education/training programs will lead to jobs with livable wages.				
7.6A Comments: Meets criteria.				
7.6B Bidder describes approach towards offering a wide range of work-based learning activities, such as apprenticeships, internships and work experiences to appropriate participants. Proposal discusses how organization will identify which participants are appropriate for these activities. Proposal describes how organization will ensure that at least 30% of expenditures will be for work-based learning activities, including work experience, on-the-job training and pre-apprenticeship activities.	3	3	3	
7.6B Comments: Answer lacks detail, but is generally satisfactory.				
7.6C Bidder describes how organization plans to incorporate mentoring for program participants.	2	3	2.5	
7.6C Comments: Unclear description of mentoring services.				
7.6D Bidder describes leadership development opportunities, including community service and peer-centered activities encouraging responsibility, and other positive social and civic behaviors for youth participants.	3	2	2.5	
7.6D Comments: Bidder does not describe the types of leadership development activities for youth.				
7.6E Bidder describes what evidence-based STEM activities, workshops and trainings they will implement into program design. Based on total enrollment, bidder identifies the percentage of participants that will receive STEM-focused employment and training services. The sub-awardee is required to have demonstrable internal staff capacity to successfully integrate STEM-focus into their program design.	3	3	3	
7.6E Comments: Meets criteria.				
7.6F Bidder describes how the organization will determine the appropriateness of activities for each program participant (e.g., what activities will further their career pathway) and what will be the developmental flow.	3	3	3	
7.6F Comments: Meets criteria.				
7.7A Bidder describes what methods the project will employ to manage performance as a participant progresses: from enrollment, to employment placement, to employment retention.	3	3	3	
7.7A Comments: Meets criteria.				
7.7B Bidder describes approach to job placement and how the job developer will be used to identify employment and work-based learning opportunities for program participants. Specifically describes how the job developer will engage industries that will hire special populations.	2	3	2.5	4.88%
7.7B Comments: The bidder is not specific on how the organization will engage industries that will hire special populations.				
7.7C Bidder describes internal quality assurance method to monitor performance including participant file review, data validation, customer service survey, and required performance goals.	3	3	3	

7.7C Comments: Meets criteria.				
7.7D Bidder describes exit strategy to ensure participants will achieve required performance measures.	3	2	2.5	
7.7D Comments: Meets criteria.				
7.7E Bidder describes how organization will identify, develop and maintain relationships with employers and other partners, which will result in positive outcomes for employment and retention, especially for special populations.	2	2	2	
7.7E Comments: Weak in demonstrating relationships with employers or understanding of how to build relationships with employers.				
7.8A Bidder discusses follow-up services for a minimum of 12 months after the participants exit from the program and includes how mentoring will be incorporated during the follow-up period.	3	3	3	
7.8A Comments: Meets criteria.				
7.8B Bidder discusses how organization will ensure that participants remain on their targeted career path after exiting from the program.	3	2	2.5	1.72%
7.8B Comments: Though bidder discusses follow up strategies, it is unclear how the strategies will remain on their targeted career path after finishing the program.				
9.1A Fiscal Narrative describes the organization's experience with managing federal funds and the experience that fiscal staff employed by the organization have in administering federal funds.			1	
9.1A Comments: Bidder did not address.				
9.1B Fiscal Narrative describes the organization's familiarity with federal financial management standards. Narrative discusses how the organization ensures compliance with those standards.			1	
9.1B Comments: Bidder did not address.				
9.1C Fiscal Narrative describes how the organization has resolved any monitoring and audit findings or any other issues raised in the audit reports, management letters, and any related corrective action plans for each of the last two years.			1	2.50%
9.1C Comments: Bidder did not address.				
9.1D Fiscal Narrative describes how organization would manage funds to ensure that spending levels are met but not exceeded; and, to ensure that these services remain available throughout the program year.			1	
9.1D Comments: Bidder did not address.				
9.2 Budget templates are filled out completely. Answers/costs/salaries are within reason.			3	
Proposed Budget	\$360,000.00			
Planned Adult Enrollment	25			7.50%
Planned Youth Enrollment:	24			
Cost per	\$7,346.94			

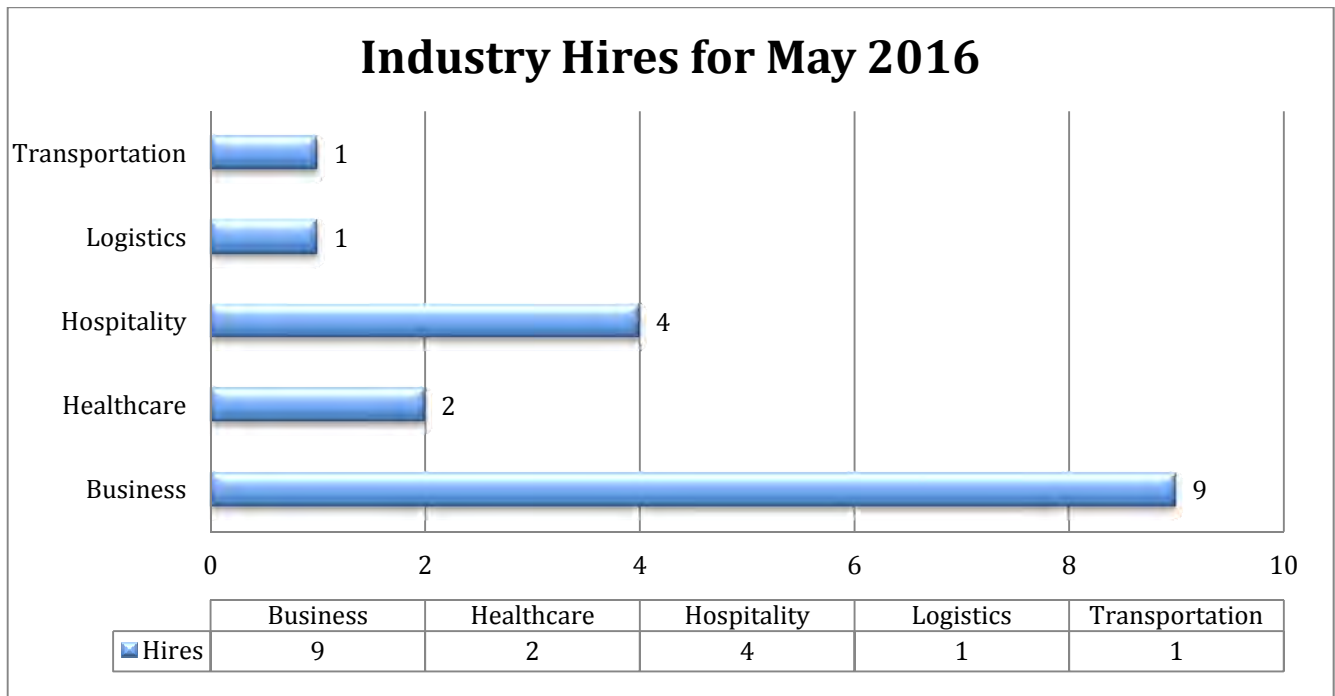
Match/leveraged dollars:	\$142,994.00			
9.2 Other comments: Much of budget is for projected hiring and purchase. Salaries appear reasonable. Strong leveraged resources.				

Agenda item 10. DISCUSSION AND POSSIBLE ACTION:

Business Engagement and Communications Reports

- a. In-Demand Jobs Report - May 2016
- b. Pre-Screening & Referral Stats Report – May 2016
- c. Metro Police Town Hall Flyer
- d. Metro Police/Corrections Recruitment Flyer
- e. NXGEN Youth Paid Internship Fair Flyer

Business Engagement In-Demand Jobs Report



Time Period: May 1, 2016–May 31, 2016
 Number of Jobs (May): 17
 Number of Jobs (YTD): 522
 Median Wage: \$11.00
 Wage Range: \$9.40 - \$32.00
 OJTs: 12

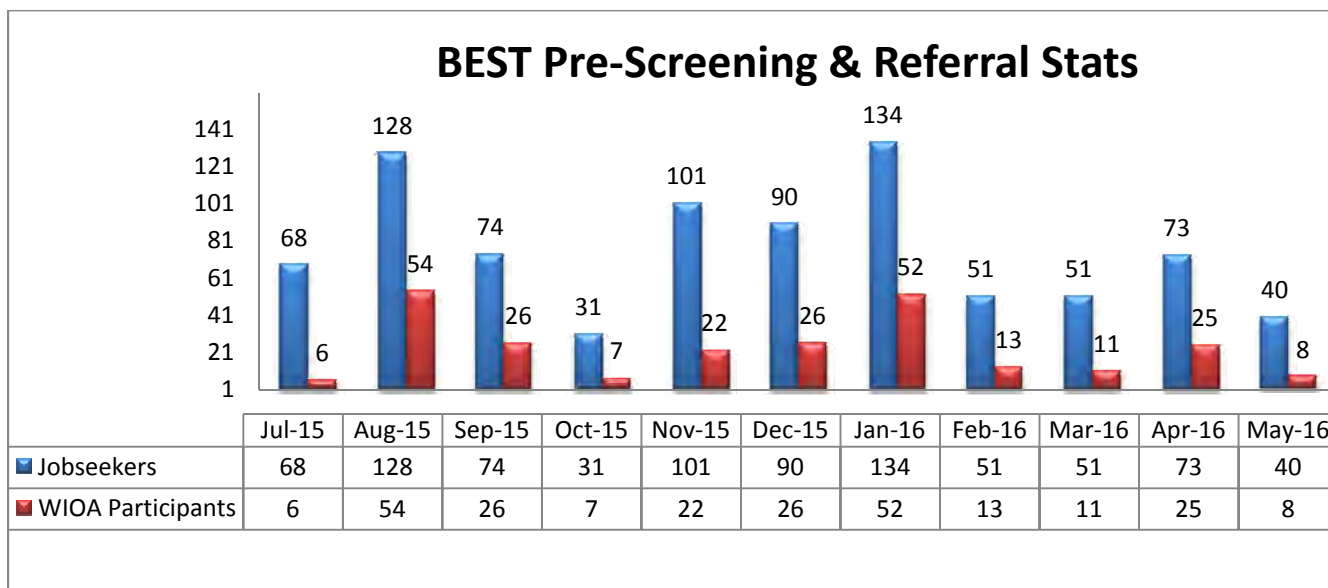
EMPLOYERS

Discovery Children’s Museum (1)
Homewatch Caregivers (2)
Keolis Transportation (1)
Shetakis Wholesalers (1)
Station Casinos (4)
Sutherland Global (8)

Highlighted names indicate new employers

Kenadie Cobbin Richardson
 Director, Business Engagement & Communications

Report for May 2016



System Participation	July-15	Aug -15	Sept-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16
Academy of Human Development	0	0	0	0	0	0	0	0	0	0	0
Easter Seals of Nevada	1	0	2	1	0	0	0	0	0	0	0
FIT	1	2	1	2	0	0	0	0	0	0	0
Goodwill of Southern Nevada	2	1	0	0	0	1	2	0	1	0	0
HELP of Southern Nevada	0	2	0	0	0	0	2	0	1	0	0
JobConnect (DETR)	0	20	19	4	16	21	29	8	4	17	4
Las Vegas Urban League	2	2	0	0	1	1	1	0	0	1	1
Nevada Partners Inc.	0	0	0	0	3	2	2	0	1	0	0
One-Stop Career Center (ResCare)	0	25	2	0	2	1	16	5	4	7	3
SNRHA	0	0	1	0	0	0	0	0	0	0	0
Voc-Rehab (DETR)	0	2	0	0	0	0	0	0	0	0	0
Total	6	54	26	7	22	26	52	13	11	25	8

Kenadie Cobbin Richardson
Director, Business Engagement & Communications

JOIN THE FORCE.

"Be the change you want to see." - Mahatma Gandhi

CLARK COUNTY COMMISSIONER
LAWRENCE WEEKLY,
WORKFORCE CONNECTIONS AND
NEVADA PARTNERS INVITE JOB
SEEKERS AND THOSE LOOKING
TO ADVANCE THEIR CAREERS TO
A SPECIAL **TOWN HALL MEETING**
TO LEARN MORE ABOUT
BECOMING A POLICE OFFICER OR
CORRECTIONS OFFICER.

COMMISSIONER WEEKLY'S TOWN HALL MEETING

THURSDAY, JUNE 2, 2016

6 p.m to 8 p.m.

**CLARK COUNTY GOVERNMENT CENTER
500 S. GRAND PKWY, LAS VEGAS 89155**

To start the process, complete an interest application
at www.nvcareercenter.org and look for the job title:
Metro Police Interest Application

*For more information, please contact LeRoy Bilal
at (702) 636-2343 or LBilal@snnvc.org*



workforce CONNECTIONS
PEOPLE. PARTNERSHIPS. POSSIBILITIES.





JOIN THE FORCE!

Be the CHANGE you want to see

The law enforcement field is thriving and a career in law enforcement can be incredibly rewarding. Protecting the community is one of the noblest and most highly respected of professions.

If you're thinking this career might be right for you, complete an interest application at: www.nvcareercenter.org/jobs and look for the job title: **"Metro Police Interest Application"**

Conditions of Employment

- Wear a body camera and vest, and other safety equipment
- Work any hours, days, or shifts, including holidays and weekends
- Participate in the Department's random drug screening process
- Maintain physical fitness necessary to carry out job duties
- Wear a uniform and maintain a neat and clean appearance
- Obtain/maintain a Nevada driver's license, and register/maintain registration of personal vehicle
- Undergo a background investigation, which will include a polygraph, drug test, medical exam, standard hearing test and psychological testing

Information Session

June 9, 2016 @ 9 am
Workforce Connections

6330 W. Charleston Blvd., Suite 150, Las Vegas

Metro Boot Camp

June 25, 2016

For more information, contact:

LeRoy Bilal @ 702.636.2343 or lbilal@snvwc.org



Minimum Requirements

- Excellent verbal and written communication skills
- Leadership skills
- Flexible schedule and a commitment to complete the Academy
- Must be 21 years of age by the date of the first exam on June 21, 2016.
- Must be a Citizen of the United States by the date of the first exam on June 21, 2016
- Must have no convictions of any crime for which registration in the State of Nevada is required pursuant to NRS 207.090 or 207.152
- Must have no convictions or any misdemeanors involving use/attempt of physical force if committed by those listed in the Omnibus Consolidated Appropriations Act of 1997. Field Training

Preferred Qualifications

- Some courses/classroom credits beyond high school
- Three or more years of public contact experience
- At least one year of experience in law enforcement or criminal justice
- Proficiency in speaking, understanding, reading and writing in Spanish

Board Agenda, June 28, 2016
WORKFORCE CONNECTIONS BUSINESS
ENGAGEMENT SPECIALIST TEAM (BEST)
PRESENTS



NXGEN YOUTH PAID INTERNSHIP FAIR

**EMPLOYERS
INCLUDE**

**BMC
MARSHALLS
STATION CASINOS
CHELTON HOUSE
PLI**

**CLEAN THE WORLD ORGANIZATION
STATE FARM INSURANCE
GOODWILL OF SOUTHERN NEVADA
ORIGINATE
THINKLAW
FARMERS INSURANCE**

**THURSDAY, JUNE 23, 2016
ARRIVE AT 9AM**

**6330 W CHARLESTON BLVD.
LAS VEGAS, NV 89146**

**FOR AGES 16 to 24
YEARS OLD**



workforce CONNECTIONS
PEOPLE. PARTNERSHIPS. POSSIBILITIES.

<http://nvworkforceconnections.org/events/2016summerJobs/>

An equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.
TTY (800) 326-6868 or Nevada Relay 711.

Agenda item 11. DISCUSSION AND POSSIBLE ACTION:

Accept and approve Executive Director's Report

- a. Workforce Development Area – General Update
- b. Rural Counties Employment and Training Services
- c. Staff Development and Service Providers/Workforce Development Partners Training
- d. Highlighted Workforce Initiatives

*Executive Director's Report
June 28, 2016*

A. Workforce Development Area General Update

- Ongoing statewide WIOA plan inputs
 - U.S. Department of Labor has approved Nevada's formula distribution plan

B. Rural Areas/Counties

Mesquite and Boulder City/Laughlin

- Due to non-responsive or un-qualifying proposals Workforce Connections published and re-released a Request for Proposal for both areas (Boulder City/Laughlin and Mesquite on April 22nd)
 - A sole source employment and training service provider will be sought to serve the residents of Boulder City/Laughlin and Mesquite

C. Staff Development and Service Providers Training

- Staff and service providers attended the National Association of Workforce Development Professionals

D. Highlighted Workforce Initiatives

- Visited and reviewed Texas Workforce Source – Greater Dallas Integrated One-Stop Delivery System
- Overall workforce performance looking very good, i.e., all measures are on or above targeted performance levels

Agenda item 12. INFORMATION:

Board Member Comments

Agenda item 13. SECOND PUBLIC COMMENT:

Members of the public may now comment on any matter or topic, which is relevant to or within the authority or jurisdiction of the Board. You may comment now even if you commented earlier, however, please do not simply repeat the same comment you previously made. Please clearly state and spell your name and state your address for the record. Each comment will be limited to three (3) minutes