

AGENDA
WORKFORCE CONNECTIONS BOARD
TUESDAY, OCTOBER 23, 2018
10:00 A.M.

Workforce Connections
Rosalie Boulware Conference Room
6330 W. Charleston Blvd., Suite 150
Las Vegas, Nevada 89146

Voice Stream Link: <http://www.nvworkforceconnections.org/mis/listen.php>

This agenda has been properly noticed and posted in the following locations:

City of Las Vegas, 495 S. Main St., Las Vegas, NV
City of North Las Vegas, 2250 N. Las Vegas Blvd., North Las Vegas, NV
Clark County Clerk's Office, 500 S. Grand Central Pkwy., Las Vegas, NV
Esmeralda County Courthouse, 233 Crook Street, Goldfield, NV
Henderson City Hall, 240 Water St., Henderson, NV
Boulder City (City Hall), 401 California Ave., Boulder City, NV
Workforce Connections, 6330 W. Charleston Blvd., Ste. 150, Las Vegas, NV
Nevada JobConnect, 3405 S. Maryland Pkwy., Las Vegas, NV
Lincoln County Courthouse, 181 Main St., Pioche, NV
Nye County School District, 484 S. West St., Pahrump, NV
Pahrump Chamber of Commerce, 1302 S. Highway 160, Pahrump, NV
Nevada Public Notice Website, <https://notice.nv.gov>

This agenda is also available at www.nvworkforceconnections.org

COMMENTARY BY THE GENERAL PUBLIC

The Workforce Connections Board complies with Nevada's Open Meeting Law, by taking public comment at the beginning of the meeting prior to approving the agenda, before any other action is taken, and again before the adjournment of the meeting.

As required by Nevada's Open Meeting Law, the Board may only consider items posted on the agenda. Should you wish to speak on any agenda item or comment on any other matter during the Public Comment Session of the agenda, we respectfully request that you observe the following:

1. Please state your name and home address for the record.
2. In fairness to others, groups or organizations are requested to designate one spokesperson.
3. In the interest of time, please limit your comments to three (3) minutes. You are encouraged to give brief, non-repetitive statements to ensure that all relevant information is presented.

It is the intent of the Board to give all citizens an opportunity to be heard. Welcome to our meeting.

Copies of non-confidential supporting materials provided to the Board are available upon request. Request for such supporting materials should be made to Suzanne Benson at (702) 636-2300 or sbenson@snvwc.org. Such supporting materials are available at the front desk of Workforce Connections, 6330 West Charleston Boulevard, Suite 150, Las Vegas, Nevada 89146, and are available online at www.nvworkforceconnections.org.

Auxiliary aids and services are available upon request to individuals with disabilities by notifying Dianne Tracy in writing at 6330 W. Charleston Blvd., Ste. 150, Las Vegas, NV 89146; or by calling (702) 638-8750; or by fax at (702) 638-8774. The TTY/TDD access number is (800) 326-6868 / Nevada Relay 711. A sign language interpreter may also be made available with twenty-four (24) hours advance notice. An Equal Opportunity Employer/Program.

NOTE: MATTERS IN THIS AGENDA MAY BE TAKEN OUT OF ORDER.

Board Members: Valerie Murzl, Chair; Jack Martin, Vice Chair; Bart Patterson, Brenda Flank, Cecil Fielder, Duana Malone, Guy Martin, Janice John, Jared Smith, Jerrie E. Merritt, Linda Gerstenberger, Jill Hersha, Leo Bleznitsky, Liberty Leavitt, Lou DeSalvio, Louis Loupias, Marcia Turner, Marvin L. Gebers, Mary Beth Sewald, Peter Guzman, Rebecca Henry, Renee Boyce, Renee L. Olson.

All items listed on this agenda are for action by the Board unless otherwise noted. Action may consist of any of the following: approve, deny, condition, hold or table. Public Hearings may be declared open by the Chair, as required for any of the items on this agenda designated for discussion or possible action or to provide direction and recommendations to Workforce Connections.

AGENDA

1. **CALL TO ORDER**, confirmation of posting, roll call and Pledge of Allegiance ~ *Valerie Murzl, Board Chair*
2. **FIRST PUBLIC COMMENT SESSION:** Members of the public may now comment on any matter posted on this agenda, which is before the Board for consideration and action today. Please clearly state and spell your name for the record. Each public comment will be limited to three (3) minutes..... 4
3. **DISCUSSION AND POSSIBLE ACTION:** Approve the agenda with inclusions of any emergency items and deletion of any items..... 5
4. **DISCUSSION AND POSSIBLE ACTION:** Approve minutes of August 28, 2018..... 6
5. **INFORMATION:** Welcoming of new Board members 17
6. **INFORMATION:** Nevada's Diversifying Economy – the “New Nevada” ~ *Presented by Bob Potts, Research Director, Governor's Office of Economic Development* 18
7. **INFORMATION:** Communication plan for the Request for Proposals (RFP) process 29
8. **INFORMATION:** Update and dialogue regarding strategies/content in the upcoming RFPs 33
 1. Continue transition of WIOA Title I services to One-Stop centers, with the other WIOA partner programs
 2. Maximize the leveraging of resources with effective referrals, co-enrollments and partnerships
 3. In addition to the unemployed, focus on alternate labor pools:
 - a. Under-employed (could include Incumbent Worker Training)
 - b. Re-entry (scaling up/replicating)
 - c. Youth 16-24 (better drop-out re-engagement strategies)
 - d. Veterans (better systemic approach)
 - e. People with disabilities (scaling up/replicating)
 4. Scopes that are broad and flexible (that allow service delivery to multiple target populations) and are focused on Nevada's targeted industry sectors/occupations, including:

- a. Traditional and non-traditional apprenticeships
 - b. Pre-apprenticeship/Apprenticeship readiness
 - c. Other work-based learning models
- 5. Programs that demonstrate a measurable high return on investment (ROI)
- 6. Use performance data to determine ROI and make better strategic decisions
- 9. **SECOND PUBLIC COMMENT SESSION:** Members of the public may now comment on any matter or topic, which is relevant to or within the authority or jurisdiction of the Board. You may comment now even if you commented earlier, however, please do not simply repeat the same comment you previously made. Please clearly state and spell your name for the record. Each comment will be limited to three (3) minutes. 34
- 10. **INFORMATION:** Board member comments and updates 35
- 11. Adjournment

Agenda Item 2 FIRST PUBLIC COMMENT SESSION

Members of the public may now comment on any matter posted on this agenda, which is before the Board for consideration and action today. Please clearly state and spell your name for the record. Each public comment will be limited to three (3) minutes.

Agenda Item 3. DISCUSSION AND POSSIBLE ACTION

Approve the agenda with inclusions of any emergency items and deletion of any items

Agenda Item 4. DISCUSSION AND POSSIBLE ACTION

Approve minutes of August 28, 2018

MINUTES

**JOINT MEETING OF THE
WORKFORCE CONNECTIONS BOARD
AND LOCAL ELECTED OFFICIALS CONSORTIUM**

**TUESDAY, AUGUST 28, 2018
10:00 A.M.**

**ROSALIE BOULWARE CONFERENCE ROOM
6330 W. CHARLESTON BLVD., SUITE 150
LAS VEGAS, NV 89146**

Board Members Present

Valerie Murzl, Chair
Brenda Flank
Cecil Fielder
Jerrie Merritt
Leo Bleznitsky
Linda Gerstenberger
Louis Loupias
Marvin Gebers
Rebecca Henry
Renee Olson

Jack Martin, Vice Chair
Duana Malone
Janice John
Jill Hersha
Liberty Leavitt
Lou DeSalvio
Marcia Turner
Peter Guzman
Renee Boyce

Board Members Absent

Guy Martin

Mary Beth Sewald

Local Elected Officials Present

Commissioner Lawrence Weekly, Chair
Councilman Scott Black
Councilwoman Michele Fiore
Commissioner Varlin Higbee

Councilwoman Gerri Schroder, Vice Chair
Commissioner Butch Borasky
Councilman Warren Harhay
Commissioner De Winsor

Local Elected Officials Absent

None

Staff Present

Jaime Cruz
Suzanne Benson
Jim Kostecki
MaryAnn Avendano
Jeramey Pickett
Jeannie Kuennen
Alletha Muzorewa
Vicky Lara

Irene Bustamante Adams
Melissa Evans
Brett Miller
Faith Canella
Carol Polke
Robyn Fields
Shawonda Nance
Tom Dang

Others Present

Jack Eslinger, Legal Counsel for LEOs	Teddy Parker, Legal Counsel for the Board
Jan Pieri, HR Consultant for WC	Sonia Mendez
Terri Conway, Goodwill of Southern	Ron Hilke, DETR
Brittani Gray, Nevada Partners, Inc.	Joe Sharpe, ResCare Workforce Services
Michael Vu, ResCare Workforce Services	Maria Luevanos, SNRHA
Christina Sewell, HELP of Southern	Amy Licht, Olive Crest
Linda Montgomery, The Learning Center	Princette Bowling, KRA
Jennifer Casey, FIT	Neosha Smith, Youth Advocate Programs
Stacey Bostwick, GOED	Denise Gee, HELP of Southern Nevada
Manny Lamarre, OWINN	Frank Woodbeck, NSHE

(It should be noted that not all attendees may be listed above)

1. CALL TO ORDER, confirmation of posting, roll call, and pledge of allegiance

The meeting was called to order by Board Chair Valerie Murzl at 10:03 a.m. Staff confirmed the meeting had been properly noticed and posted in accordance with the Nevada Open Meeting Law; roll call was taken and a quorum of both bodies was present.

2. FIRST PUBLIC COMMENT SESSION

Chair Murzl opened the public comment session.

Frank Woodbeck, executive director of workforce development, Nevada System of Higher Education (NSHE), commented in support of agenda item 9 and elaborated on the work accomplished over the past few years through the collaboration of agencies (OWINN, DETR, NSHE, NevadaWorks and Workforce Connections) to help the unemployed and underemployed.

Stacey Bostwick, Governor's Office of Economic Development (GOED), commented in support of agenda item 9. She elaborated on Workforce Connections (WC) engagement and leadership with GOED in terms of system planning and integration with all system partners to align workforce development to the efforts and needs in a New Nevada economy. She further stated that recommended strategies align with GOED's to grow a knowledge-based economy to meet the needs of industry in Southern Nevada.

Manny Lamarre, executive director, OWINN echoed the previous comments from NSHE and GOED and reiterated that OWINN appreciates WC's engagement in terms of outreach and how we think about workforce for the 21-century. He announced that OWINN is designing a new pay-for-performance structure formula for workforce grants and recently launched an RFP.

Joe Sharpe, project director, ResCare Workforce Services, shared a letter received from Big Bend State Recreation Area's park supervisor regarding his positive experience working with two youth participants from ResCare's Laughlin office.

Hearing no further comments, Chair Murzl closed the public comment session.

3. **DISCUSSION AND POSSIBLE ACTION: Approve the agenda with inclusions of any emergency items and deletion of any items**

Jaime Cruz, Executive Director, confirmed there were no changes to the agenda.

A motion was made by Renee Olson and seconded by Jack Martin to approve the agenda as presented. Motion carried.

4. **(FOR BOARD ONLY) DISCUSSION AND POSSIBLE ACTION: Approve Board Minutes of May 22, 2018**

The Board Minutes are provided on page 8-13 of the agenda packet.

A motion was made by Lou DeSalvio and seconded by Cecil Fielder to approve Board Minutes of May 22, 2018 as presented. Motion carried.

5. **(FOR LEO CONSORTIUM ONLY) DISCUSSION AND POSSIBLE ACTION: Approve Local Elected Officials Consortium Minutes of June 12, 2018**

The LEO Consortium Minutes are provided on page 15–23 of the agenda packet.

A motion was made by Councilwoman Michel Fiore and seconded by Councilman Scott Black to approve Local Elected Officials Consortium Minutes of June 12, 2018 as presented. Motion carried.

6. **INFORMATION: Welcome new Board members:**

- a. Mary Beth Sewald, President & CEO, Las Vegas Metro Chamber of Commerce
- b. Guy Martin, President, Martin Harris Construction
- c. Renee Boyce, President & CEO, My Next Career Path Staffing
- d. Linda Gerstenberger, Vice President Human Resources, Dignity Health
- e. Duana Malone, Owner, Tech Queen Systems LLC
- f. Brenda Flank, Executive Director, Conservative Alliance for Community Growth

Chair Murzl introduced the new members. Mr. Boyce, Ms. Gerstenberger, Ms. Malone and Ms. Flank briefly shared about their backgrounds. The Board members and LEOs introduced themselves to the new members.

7. **INFORMATION: Provider Compliance – Status of pink papers and technical assistance**

- a. Nevada Partners, Inc. (NPI) – Pre-Entry Youth pink paper and corrective action plan
- b. ResCare Workforce Services (RWS) Youth Program – Boulder City/Laughlin pink paper and corrective action plan
- c. Southern Nevada Regional Housing Authority (SNRHA) Youth Program pink paper and corrective action plan

Melissa Evans, Director, Workforce Development Programs, summarized the corrective action plans provided on page 37-39 of the agenda packet.

Chair Murzl inquired about the closing of the pink papers to which Ms. Evans replied that most of them will be closed by the next reporting period next month and ResCare has probably already fixed their deficiency. Chair Murzl further stated that NPI is a great provider and the pink paper does not seem fair and asked if the future youth contracts will accommodate this program design (approved increased expenditures at the end of the program year) to avoid issuing pink paper in these instances. Ms. Evans replied that it can be clearly written in the service provider's scope of work.

Chair Weekly inquired about the process of notifying the SNRHA when it was approaching the 20% mandate for youth expenditures. Ms. Evans replied that the Program Managers do monthly reporting and contacts with the individual service providers. She further stated that once SNRHA increases its out-of-school youth expenditures by providing weekly orientations and workshops at their home office (versus the Gibson Library), in-school expenditures will level out within the 20% requirement. The Gibson Library has less traffic than some of the other libraries.

8. **DISCUSSION AND POSSIBLE ACTION: Approve and authorize Programs Committee's recommendation to extend the current contract with Nevada Partners, Inc. to provide WIOA Title I services to Pre-Entry Youth at Spring Mountain Youth Camp. The extension amount shall not exceed \$325,000 for a 3.75-year period not to exceed contract of \$2,275,000 that began on October 1, 2015. Upon approval by the Board and authorization by the Local Elected Officials Consortium, the contract and budget period shall be January 1, 2019 through June 30, 2019.**

Melissa Evans provided background. This 6-month contract extension will put NPI back on cycle with the other service provider contracts. If the funds are not expended, the contract can be extended for an additional 3-months. NPI's metrics are provided on page 41 of the agenda packet.

Jack Martin disclosed his relationship as the Director of the Department of Juvenile Justice and abstained from voting.

Board Chair Murzl called for a motion.

A motion was made by Peter Guzman and seconded by Cecil Fielder to approve Programs Committee's recommendation to extend the current contract with Nevada Partners, Inc. to provide WIOA Title I services to Pre-Entry Youth at Spring Mountain Youth Camp. The extension amount shall not exceed \$325,000 for a 3.75-year period not to exceed contract of \$2,275,000 that began on October 1, 2015. Jack Martin abstained. The contract and budget period shall be January 1, 2019 through June 30, 2019. Motion carried.

Chair Weekly disclosed that Clark County oversees the Spring Mountain Youth Camp but he does not have any personal or fiduciary responsibilities with the agency.

LEO Consortium Chair Weekly called for a motion.

A motion was made by Councilwoman Gerri Schroder and seconded by Councilwoman Michele Fiore to approve and authorize Programs Committee's recommendation to extend the current contract with Nevada Partners, Inc. to provide WIOA Title I services to Pre-Entry Youth at Spring Mountain Youth Camp. The extension amount shall not exceed

\$325,000 for a 3.75-year period not to exceed contract of \$2,275,000 that began on October 1, 2015. The contract and budget period shall be January 1, 2019 through June 30, 2019. Motion carried.

9. **DISCUSSION AND POSSIBLE ACTION: Accept and approve staff's recommended strategies/content for the Request for Proposals (RFPs) to be released in November 2018. The proposed strategies were identified through a series of strategic sessions with economic development, education and WIOA local/state/national partners. The procurement will have an annual value of approximately \$12M in Title I Adult and Dislocated Worker (ADW) and \$6M in Title I Youth funding.**

Jaime Cruz provided background. In 2014, the President signed the Workforce Innovation and Opportunity Act, which highlights the role of local boards across the nation to allocate the Title I funds and convene the one-stop delivery system in the local areas, including the 17 partners. Both the Southern and Northern Boards have committed to working together to leverage the resources and system partners to provide better services to all participants and train more individuals.

Upon approval of this item, staff will develop the content of the RFP for release early November. An RFP 101 workshop and mandatory bidder's conference will be held mid-November. Proposals will be due in March and evaluated through April and contracts will begin on July 1, 2019.

Chair Murzl read the proposed strategies for the record:

1. Continue to transition WIOA Title I services to One-Stop Centers identified and assigned by WC. Services to be provided along with the other WIOA core partner programs (Title II, III, IV, TANF).
2. Maximize the leveraging of resources between the partner programs with effective referrals, co-enrollments and partnerships
3. In addition to the unemployment labor pool, which is now at "virtual full employment" level, implement a strong focus on alternative labor pools (under-employed, re-entry, youth 18-24, vets, disabilities)
4. Implement WIOA Title I scopes of work that are broad and flexible that focus on Nevada's targeted industry sectors and include traditional/non-traditional apprenticeships and other work-based learning models
5. Expectation for service providers to be nimble, responsive and accountable for a high return of investment (ROI)
6. Use performance data to determine ROI and make better strategic decisions

Discussion ensued regarding WIOA enrollment of out-of-school youth and reengagement of drop out youth.

Marcia Turner inquired about serving incumbent workers. Mr. Cruz replied that the incumbent worker training has not typically had a strong focus, but WIOA allows for it. Incumbent worker training has to have an employer that is committed to the framework of that activity and funds

have to be set aside as long as we have a policy that spells out the proper steps according to the State's policy. Any money set aside for incumbent worker training impacts the service providers' allocation for traditional training.

Mr. Cruz stated that he hopes the RFP will set the framework to address the level of subject matter expertise in the organizations that are submitting proposals. He further welcomed Board members' ideas and suggestions for drafting the RFP.

Renee Olson requested Mr. Cruz to express in practical terms how the first strategy would be represented in an RFP.

Mr. Cruz replied that in the past there has not been the right amount of Title I services in the JobConnect offices and that would be one strong point of focus to address this. Also making sure there are points of access throughout the community so that individuals do not have to travel across town to receive services.

Ms. Olson stated that JobConnect welcomes more Title I service providers and asked if the services providers would be expected to change how they operate.

Mr. Cruz replied that WIOA stresses that the Title I services are run together with other WIOA Title services and the services providers will be asked to deliver services according to this one-stop approach.

Bart Patterson stated that the term full employment can obscure underlying demographic issues where there is not full employment and he encouraged WC to look at African American male unemployment (18-20% unemployment) as well as other demographics with challenges other than unemployment.

Irene Bustamante Adams, Chief Strategy Officer, concurred with Mr. Patterson and stated that some zip codes have double-digit unemployment, especially in the youth population. She reported that Assemblywoman Dina Neal and Councilman Cedric Crear have brought forward this issue and WC is working with them to review the demographics as well as do a pilot program to target that specific population. It is a pilot program so that WC can get better coordination among the 17 WIOA partners and other non-WIOA partners, such as substance abuse programs.

Liberty Leavitt inquired if WC received workforce development plans from the candidates running for Governor.

Ms. Bustamante Adams replied that the executive team has discussed this and will provide a summary of what WC and this Board does in Southern Nevada and share it with the candidates' offices and reach out accordingly to start the conversation.

A list of attendees of the three strategic sessions is provided on page 43-44 and the challenges and recommended strategies is provided on page 45 of the agenda packet.

Seeing no further discussion, Chair Murzl called for a motion.

A motion was made by Jack Martin and seconded by Leo Bleznitsky to accept and approve staff's recommended strategies/content for the Request for Proposals (RFPs) to be

released in November 2018. The proposed strategies were identified through a series of strategic sessions with economic development, education and WIOA local/state/national partners. The procurement will have an annual value of approximately \$12M in Title I Adult and Dislocated Worker (ADW) and \$6M in Title I Youth funding. Motion carried.

Chair Weekly called for a motion.

A motion was made by Councilman Scott Black and seconded by Councilwoman Gerri Schroder to accept and approve staff's recommended strategies/content for the Request for Proposals (RFPs) to be released in November 2018. The proposed strategies were identified through a series of strategic sessions with economic development, education and WIOA local/state/national partners. The procurement will have an annual value of approximately \$12M in Title I Adult and Dislocated Worker (ADW) and \$6M in Title I Youth funding. Motion carried.

10. DISCUSSION AND POSSIBLE ACTION: Approve and authorize Workforce Connections professional services contracts and/or amendments. Upon approval by the Board and authorization by the Local Elected Officials Consortium, the contract/amendment and budget period shall be as listed below. (Please note: upon request, any pending contract and/or amendment presented for approval may be reviewed and examined in its entirety).

- a. Jani-King of Las Vegas - This amendment #1 adds additional funding of \$50,000 for a not to exceed amount of \$100,000 and extends the contract for a second year under the existing procurement action. This contract provides funding for janitorial services at the Charleston facility. Term: December 1, 2018 through November 30, 2019.
- b. Joy Huntsman – This amendment #2 adds additional funding of \$15,593.75 for a not to exceed amount of \$54,593.75. The term of the contract is not changed. This contract provides funding for client training services under the AARP Back-To-Work 50+ grant. Term: February 1, 2018 through December 31, 2018.
- c. Red 7 Communications – This is the initial contract under a competitive procurement for a not to exceed amount of \$50,000. This contract provides funding for system public relations and communication services. Term: September 1, 2018 through August 31, 2019.

Chair Weekly inquired about the Jani-King and Red 7 Communications contract.

Jim Kostecki, Chief Financial Officer, stated that the previous janitorial contract ended. That contract was approximately \$40K annually. A new RFP was released and one proposal was received from Jani-King. A contract for \$50K was awarded to Jani-King for janitorial services at the Charleston facility. According to the State's procurement policy, WC can continue the contract for up to four years. WC is satisfied with the services provided and is requesting to extend the contract for a second year (12/1/2018 through 11/30/2019) for an additional amount of \$50K.

Mr. Kostecki continued, WC had a contract with Red 7 Communications that ended and a new RFP was released. Six proposals were received and evaluated. It was determined to go with Red 7 Communications because their proposal scored very high, they had experience with WC, and it is

a local company. The previous contract with Red 7 was limited in scope for an amount not to exceed \$30K.

Irene Bustamante Adams added that Red 7 Communications is also a woman-owned business. She stated that the vendor was very underutilized under the previous contract and WC wants to use the vendor to its full potential and utilize the robust platform for telling our story, increasing social media, and having more of a presence on a state and national level. Red 7 has a bilingual person on staff and hires interns from the local higher education institutions to do the videotaping for its various events and ribbon cuttings.

Councilwoman Gerri Schroder asked who the vendor is; Ms. Bustamante replied, Kathy Topp.

The Professional Services Contract report is provided on page 49-54 of the agenda packet.

Chair Murzl called for a motion.

A motion was made by Jack Martin and seconded by Jerrie Merritt to approve Workforce Connections professional services contracts and/or amendments as presented. Motion carried.

Chair Weekly called for a motion.

A motion was made by Councilwoman Gerri Schroder and seconded by Councilwoman Michele Fiore to approve and authorize Workforce Connections professional services contracts and/or amendments as presented. Motion carried.

11. INFORMATION: Board and Consortium member comments and updates

Jack Martin shared that the Clark County School District (CCSD) Board of School Trustees voted to enter into a MOU between CCSD, Clark County Department of Juvenile Justice Services and other community partners. The MOU creates a partnership to keep students in school and improve school safety by providing more supports to teachers and administrators to help address behavior problems earlier in a student's academic career before the problems escalates. Mr. Martin would like to see how this Board can support the initiative.

Councilwoman Gerri Schroder reported that Hades Grilled and Juan's Flaming Fajitas opened in downtown Henderson in the Water Street District and Golden Corral opened its second location near Sunset and Stephanie. On August 7, Chapter 711 of the local Military Order of the Purple Heart had a ribbon cutting for the new Purple Heart Plaza, located at Market and Pacific. A new Costco will open near St. Rose Parkway in November. Henderson is getting a lot of interest from major businesses for the West Henderson area. The City of Henderson recently auctioned off for 8+ acres of land \$8.25M. The Grand Opening of the One-Stop Center at the Green Valley Library is scheduled on September 27 and Clark County Commissioner Jim Gibson and Councilwoman Schroder will be hosting a job fair on Tuesday, October 9 at the Henderson Convention Center. Councilwoman Schroder shared her notes from the 2018 Las Vegas Metro Chamber Washington D.C. Fly-In last month and her recent meeting with WC staff and the Henderson Corrections Department to discuss opportunities to educate inmates about job options and the ability for training to obtain employment.

Chair Murzl attended a Round Table discussion at Hope for Prisoners with Jon Ponder, Secretary of Labor Alexander Acosta and others to discuss Hope for Prisoner's program model, which is getting a lot of attention for its significantly low recidivism rates compared to the rest of the county. Ms. Murzl addressed questions regarding compliance and regulatory issues with hiring ex-offenders as Station Casinos is one of the only casinos that have removed barriers so that ex-offenders can apply and get certain positions. Last week Chair Murzl, Peter Guzman and Jack Martin attended another Round Table discussion attended by Speaker of the House Paul Ryan to discuss again the Hope for Prisoner's program and how to duplicate the model nationally.

Liberty Leavitt noted that Secretary of Labor Acosta also visited FIT and gave them a \$3M check.

Councilman Harhay announced that the new I-11 bypass opened in Boulder City and invited everyone to visit.

Renee Olson announced a new program within JobConnect called the Work Experience Program offering work experience opportunities for individuals paid by DETR/JobConnect for up to 8-weeks or \$4,800. She stated that even with full employment, there are individuals with challenges who need personal attention with regard to employment. Ms. Olson welcomed feedback.

Bart Patterson provided an update for the higher education system. All three institutions submitted proposals for new construction buildings. The Board of Regents ranked the education building for Nevada State College (NSC) as the number one priority. The new building will house the new speech pathology and early child education programs as well as provide a space to start a data science program. A health sciences building to be shared between NSC and the College of Southern Nevada is the regent's second biggest priority, followed by an engineering building for UNLV.

Peter Guzman announced that the Latin Chamber of Commerce in collaboration with the Henderson and Boulder City Chambers are now offering health plans to its members. Enrollments are taking place with a planned commence date of September 1, 2018.

12. SECOND PUBLIC COMMENT SESSION

None

13. DEVELOPMENTAL WORKSHOP: Board members and Local Elected Officials will interact and participate in group activities. The purpose is to increase knowledge of WIOA and the roles and responsibilities of Board and LEO Consortium members. Team-building and capacity-building activities will foster increased levels of communication and effective collaboration between both public bodies. Although a quorum may be present, no deliberations will be undertaken and no action can or will be taken on any matter discussed during the developmental workshop. The public is welcome to observe the workshop activities and comment during the third and final public comment session.

Chair Murzl called for a short break and announced that lunch will be provided shortly prior to the group activities.

14. THIRD PUBLIC COMMENT SESSION

None

15. Adjournment

The meeting adjourned at 2:00 p.m.

Agenda Item 5. INFORMATION

Welcoming of new Board members

Agenda Item 6. INFORMATION

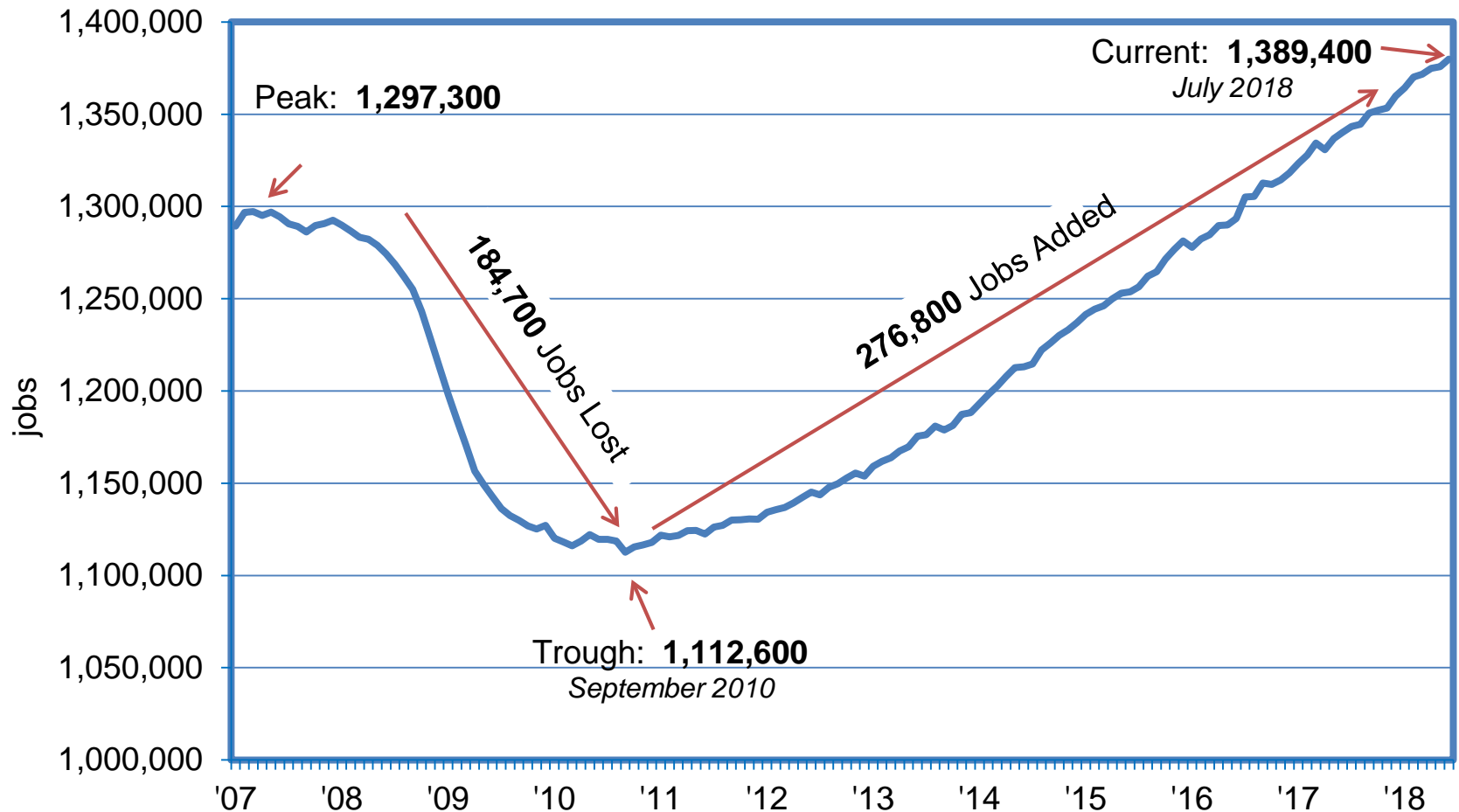
Nevada's Diversifying Economy – the “New Nevada” ~ *Presented by Bob Potts,
Research Director, Governor's Office of Economic Development*

Diversification and Structural Changes in Nevada's Growing Economy

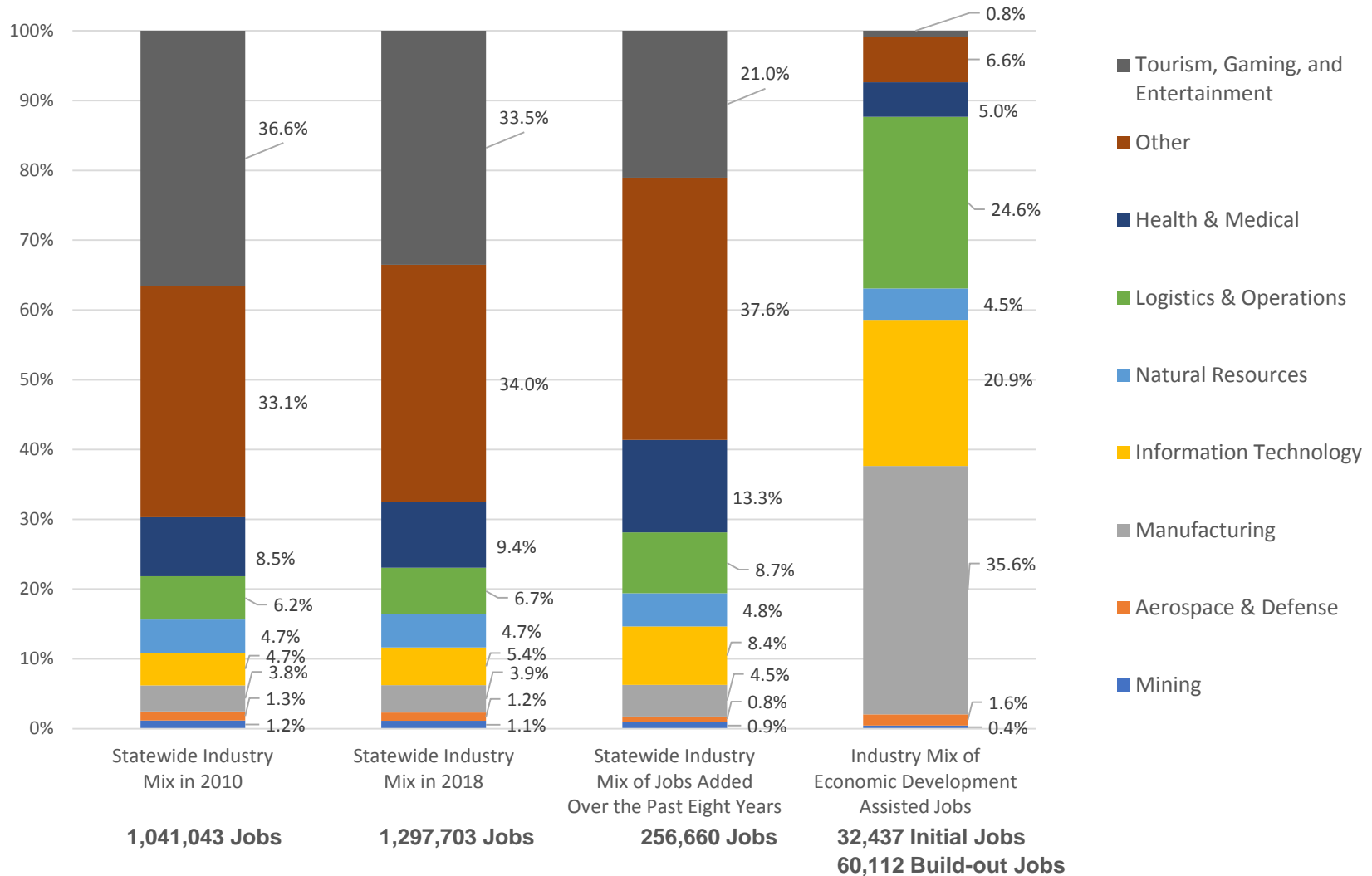


Nevada Governor's Office of
ECONOMIC DEVELOPMENT

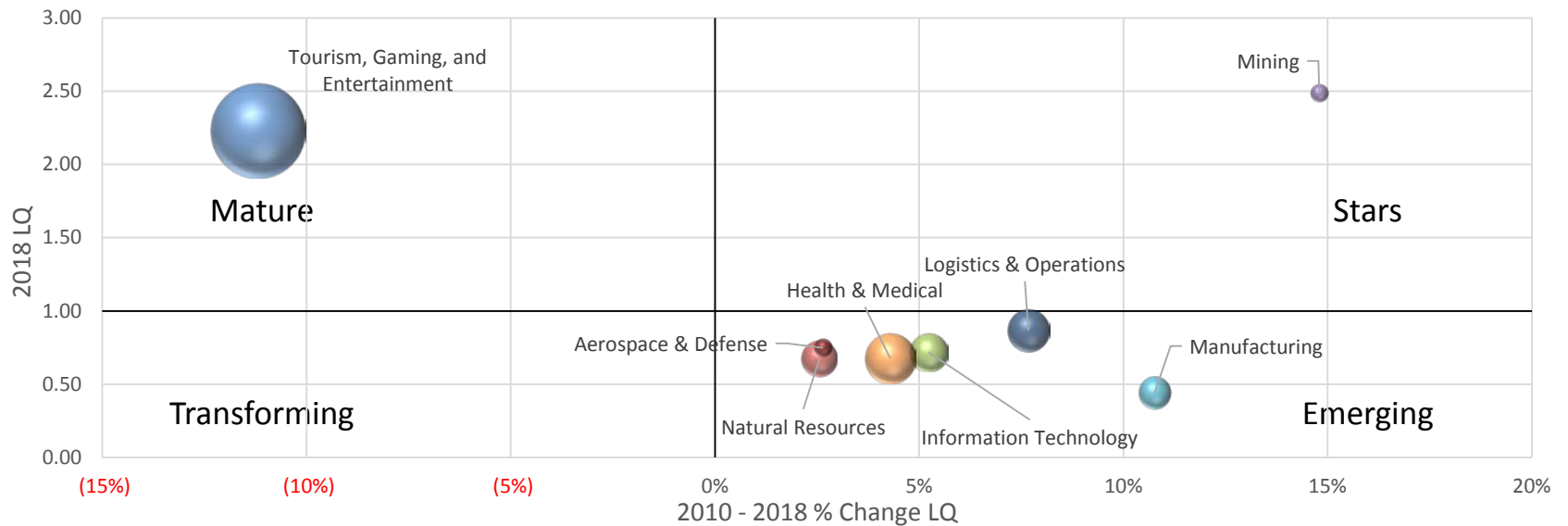
More Than Eight Years of Consistent Growth Pushes Nevada's Employment to Record Highs



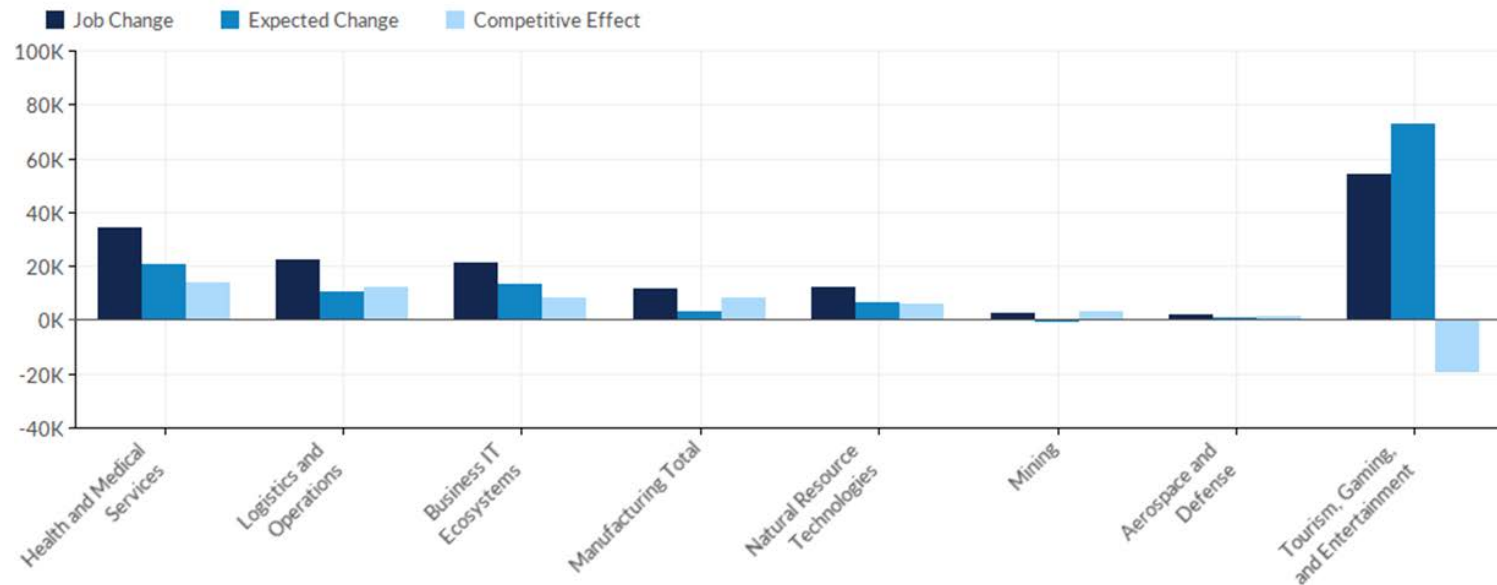
Nevada's Diversifying Economy -- the "New Nevada"



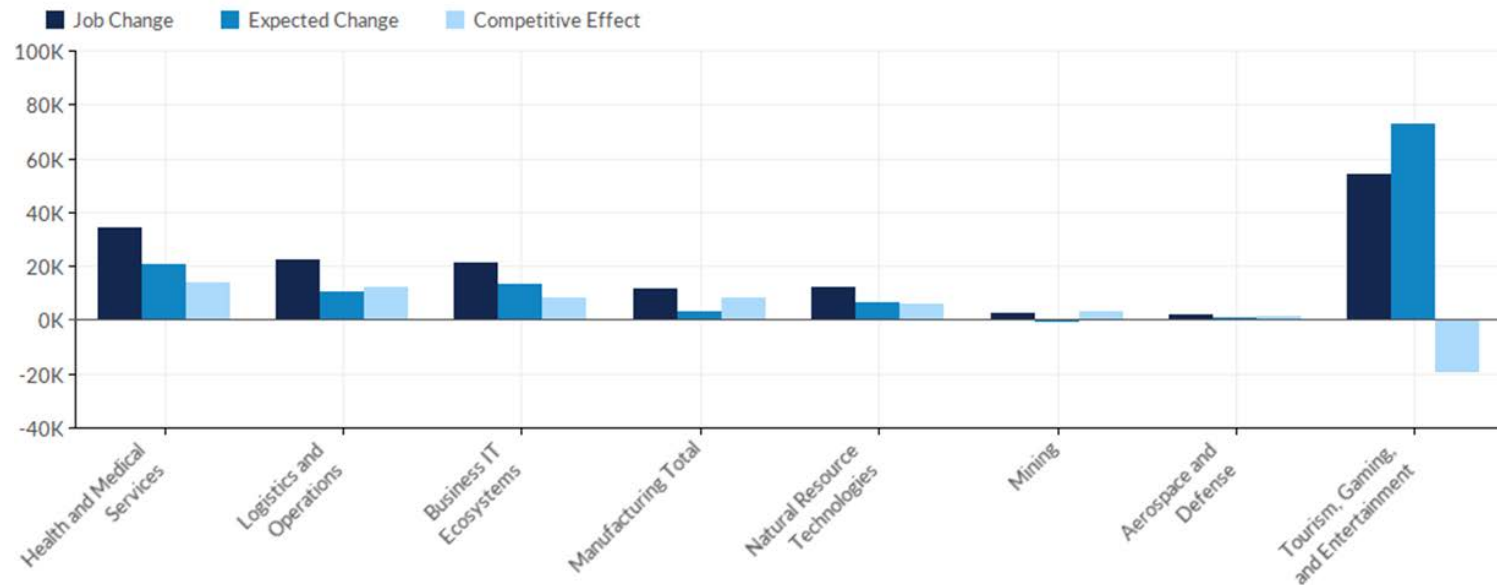
Nevada's Diversifying Economy -- the "New Nevada"



Sector	2018 Jobs	2010 LQ	2018 LQ	Percent Change LQ
Mining	14,696	2.16	2.48	15%
Manufacturing	50,813	0.40	0.44	11%
Logistics & Operations	86,823	0.81	0.87	8%
Information Technology	70,218	0.68	0.72	5%
Health & Medical	122,143	0.65	0.68	4%
Aerospace & Defense	15,314	0.73	0.75	3%
Natural Resources	61,580	0.65	0.67	3%
Tourism, Gaming, and Entertainment	435,054	2.51	2.23	(11%)



Sector	Job Change 2010 - 2018	Expected Growth Explained by National Growth and National Industry Growth	Nevada's Competitive Effect Over the Last Eight Years
Health and Medical	34,078	20,468	13,610
Logistics and Operations	22,381	10,278	12,103
Information Technology	21,466	13,084	8,382
Manufacturing	11,600	3,297	8,302
Natural Resource Technologies	12,207	6,269	5,938
Mining	2,377	(456)	2,833
Aerospace and Defense	2,142	653	1,489
Tourism, Gaming, and Entertainment	53,969	72,803	(18,833)



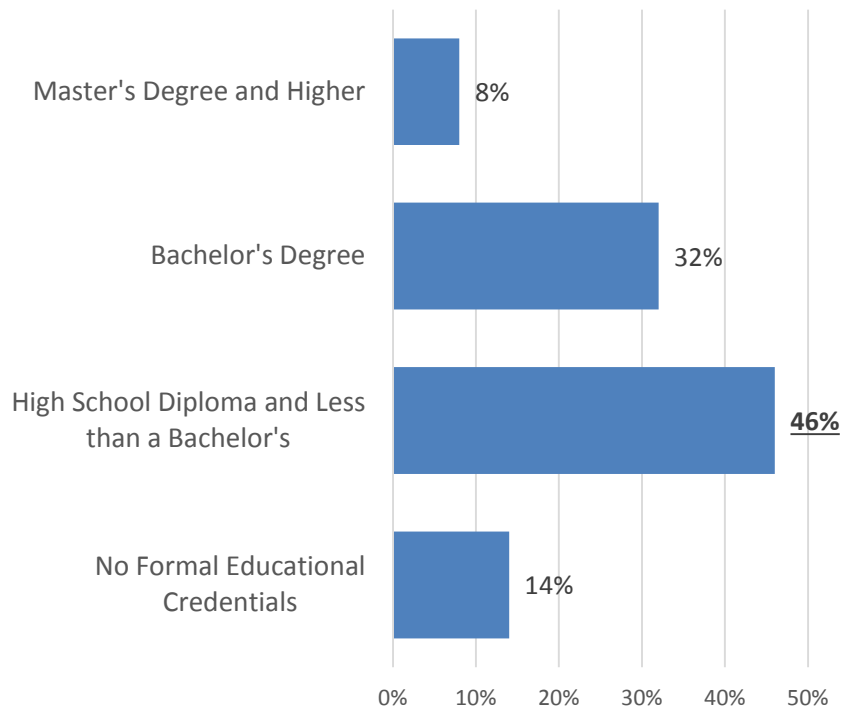
Sector	Job Change 2010 - 2018	Expected Growth Explained by National Growth and National Industry Growth	Nevada's Competitive Effect Over the Last Eight Years	Earnings Per Worker
Health and Medical	34,078	20,468	13,610	\$67,949
Logistics and Operations	22,381	10,278	12,103	\$70,847
Information Technology	21,466	13,084	8,382	\$56,324
Manufacturing	11,600	3,297	8,302	\$70,416
Natural Resource Technologies	12,207	6,269	5,938	\$76,807
Mining	2,377	(456)	2,833	\$112,669
Aerospace and Defense	2,142	653	1,489	\$101,212
Tourism, Gaming, and Entertainment	53,969	72,803	(18,833)	\$38,317

Strategic Location Drivers

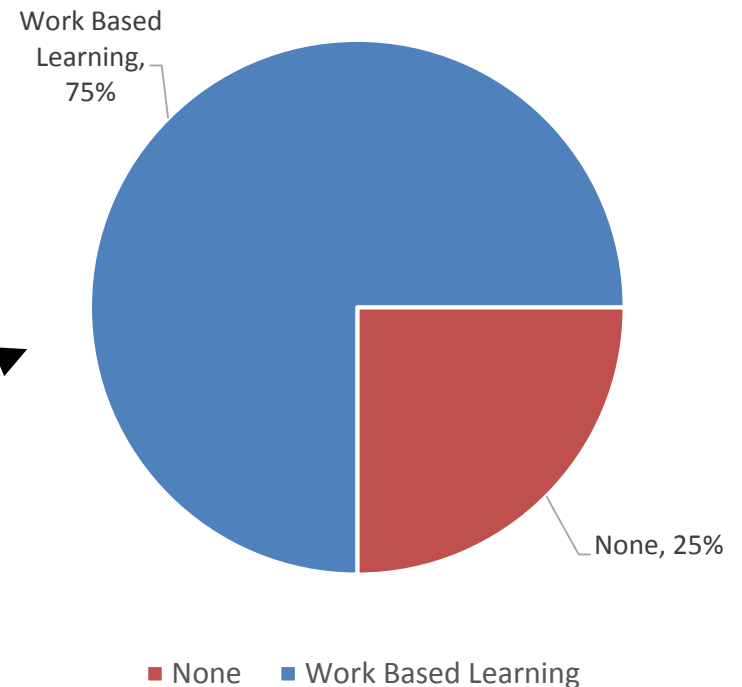
- Availability of a Qualified Workforce
- Competitive Cost Environment
 - Labor, Utilities, Real Estate, Transportation, Taxes
- Favorable Logistics/Accessibility
 - Air, Highway, Rail, Port
- Favorable Business Environment
 - Taxes, Incentives, Permitting
- Quality of place
 - Ability to recruit/relocate key workforce

Work-based Learning for Nevada's In-Demand Occupations

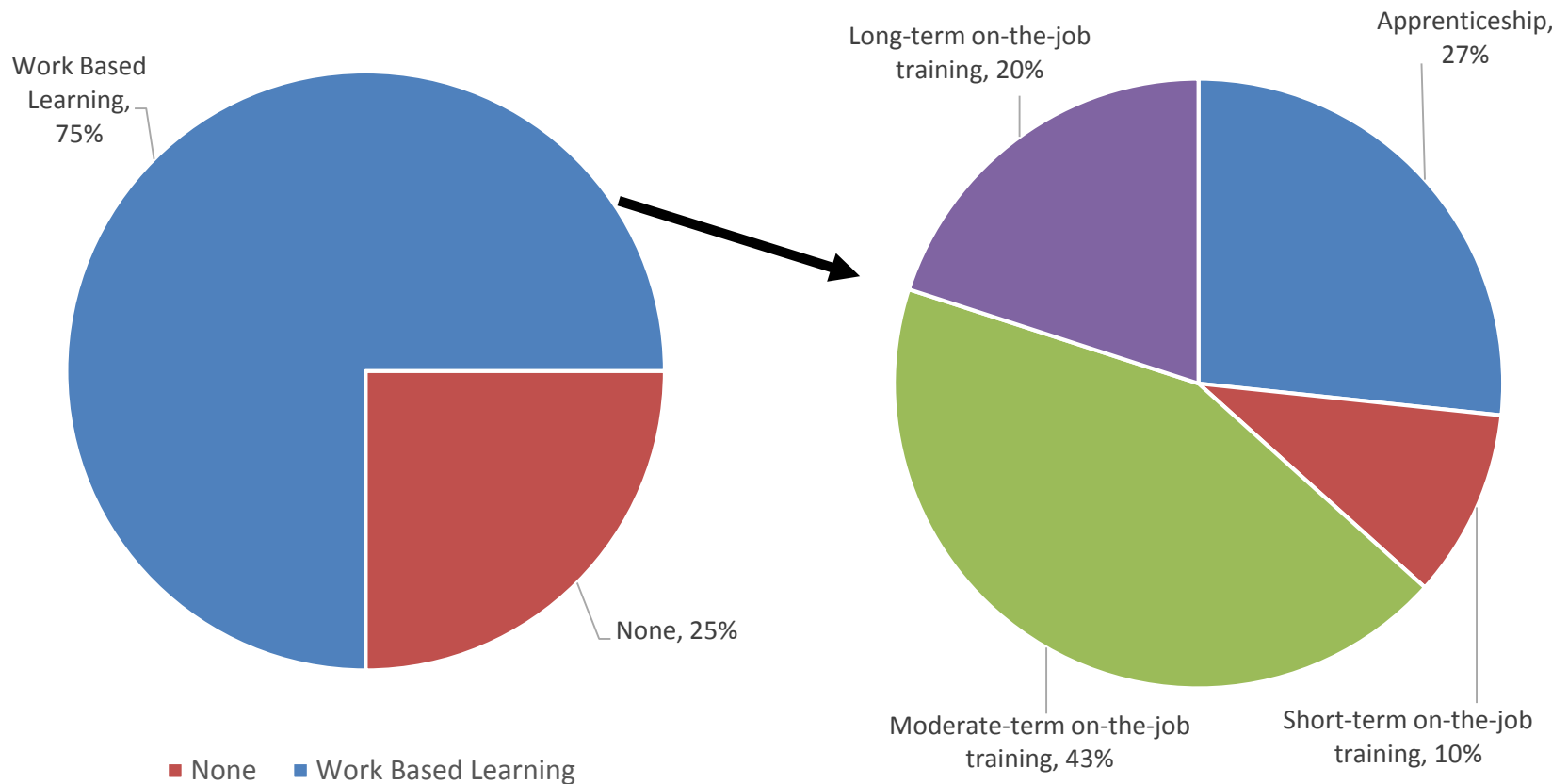
Typical Entry Level Education for Top 100 In-Demand Jobs



Typical On-The-Job Training for In-Demand, Middle Skill Jobs



Typical On-The-Job Training for In-Demand, Middle Skill Jobs



Conclusion

- Fastest Growing Private Sector in the Nation
- Structural Change and Diversification within Growth
- Employer Demand for a Qualified Workforce
- Developing an Aligned and Strategic Work-based Learning Ecosystem

Agenda Item 7. INFORMATION

Communication plan for the Request for Proposals (RFP) process



\$18 Million

FOR EMPLOYMENT AND TRAINING SERVICES

**INTERESTED
IN
APPLYING?**

RFP 101 FREE WORKSHOP

MONDAY, NOVEMBER 5, 2018

8:30 A.M. TO 10:30 A.M.

OR 2 P.M. TO 4 P.M.

Workforce Connections

6330 W. Charleston Blvd., Suite 150
Las Vegas, NV 89146

Workforce Connections, Southern Nevada's Local Workforce Development Board, is seeking organizations interested in providing employment and training services that meet the needs of the local labor market. Approximately \$18 million of Workforce Innovation and Opportunity Act (WIOA) Title I funds will be awarded the next program year to serve Youth, Adults and Dislocated Workers.

WHERE DO WE START?

Attend a free RFP 101 workshop to find out how your organization can apply for a portion of these funds. Requests for proposals will be released on Thursday, November 8, 2018 via the Workforce Connections website, www.nvworkforceconnections.org

REGISTER TO ATTEND HERE :

www.nvworkforceconnections.org/rfp101



Workforce Connections to Accept Proposals for Approximately \$18M in Federal Funding

*Interested Agencies can learn more at the RFP 101 Workshops on
November 5, 2018*

LAS VEGAS, NV - October 11, 2018 - Southern Nevada nonprofits, agencies and organizations that specialize in employment and training services are encouraged to vie for a share of approximately \$18 million of Workforce Innovation and Opportunity Act (WIOA) Title I Adult, Dislocated and Youth funding that will be awarded through Workforce Connections, Southern Nevada's Local Workforce Development Board, for the July 1, 2019 to June 30, 2020 program year.

Requests for Proposals (RFPs) will be released on Thursday, November 8, 2018 via the Workforce Connections website: www.nvworkforceconnections.org.

The \$18 million in federal WIOA funding seeks to address critical employment and training needs of businesses and employers in Southern Nevada, while accessing multiple labor pools. These labor pools include those who are unemployed, underemployed, need training or education, youth, veterans, people with disabilities and those who will be re-entering the workforce after incarceration or long periods of unemployment.

Organizations interested in learning more about the RFP process are encouraged to attend one of two free RFP 101 workshops on **Monday, November 5, 2018 from 8:30 a.m. to 10:30 a.m., or 2 p.m. to 4 p.m.** at Workforce Connections, 6330 W. Charleston Blvd., Suite 150, Las Vegas, NV 89146.

The RFP 101 workshop is designed to teach interested organizations how to respond to the upcoming RFPs, what evaluators are looking for and how to avoid common mistakes. The workshop will also address the procurement process and allow representatives to ask questions directly to Workforce Connections staff.

Attendees can register for the free workshop here: www.nvworkforceconnections.org/rfp101

“We know that applying for federal funds can appear complicated for those not familiar with the process,” said Workforce Connections Executive Director Jaime Cruz. “Our goal is to educate applicants and simplify the experience.”

An equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. TTY (800) 326-6868 or Nevada Relay 711.

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About Workforce Connections (WC): WC convenes the public workforce development system in Southern Nevada. As the Local Workforce Development Board, WC connects employers to a ready workforce through a network of One-Stop Career Centers that provide education, training and employment opportunities. For more information on these resources visit: www.nvcareer-center.org.

About the Workforce Innovation and Opportunity Act (WIOA): On July 22, 2014 President Barack Obama signed into law the Workforce Innovation and Opportunity Act (WIOA). The new law is designed to improve and streamline access to federally funded employment, education, training and support services. Congress passed the law by a wide bipartisan majority. It is the first legislative reform in 15 years of the public workforce system. For more information, visit: <http://www.doleta.gov/wioa/>.

For more information:

Kathy Topp

Red 7 Communications

kathy@red7communications.com

(702) 271-8305

Agenda Item 8. INFORMATION

Update and dialogue regarding strategies/content in the upcoming RFPs

1. Continue transition of WIOA Title I services to One-Stop centers, with the other WIOA partner programs
2. Maximize the leveraging of resources with effective referrals, co-enrollments and partnerships
3. In addition to the unemployed, focus on alternate labor pools:
 - a. Under-employed (could include Incumbent Worker Training)
 - b. Re-entry (scaling up/replicating)
 - c. Youth 16-24 (better drop-out re-engagement strategies)
 - d. Veterans (better systemic approach)
 - e. People with disabilities (scaling up/replicating)
4. Scopes that are broad and flexible (that allow service delivery to multiple target populations) and are focused on Nevada's targeted industry sectors/occupations, including:
 - a. Traditional and non-traditional apprenticeships
 - b. Pre-apprenticeship/Apprenticeship readiness
 - c. Other work-based learning models
5. Programs that demonstrate a measurable high return on investment (ROI)
6. Use performance data to determine ROI and make better strategic decisions

Agenda Item 9. SECOND PUBLIC COMMENT SESSION

Members of the public may now comment on any matter or topic, which is relevant to or within the authority or jurisdiction of the Board. You may comment now even if you commented earlier, however, please do not simply repeat the same comment you previously made. Please clearly state and spell your name for the record. Each comment will be limited to three (3) minutes.

Agenda Item 10. INFORMATION

Board member comments and updates